STAFF REPORT FOR CALENDAR ITEM NO.: 9 **FOR THE MEETING OF:** May 13, 2020

TRANSBAY JOINT POWERS AUTHORITY

BRIEF DESCRIPTION:

Presentation of and Public Hearing for draft budgets for Fiscal Year 2021-2022 (FY 21-22) Operating Budget in the amount of \$29,214,530 and FY 21-22 Capital Budget for Phase 1, Phase 2, and Tenant Improvements in an amount of \$72,340,666 and FY 21-22 Debt Service Budget in the amount of \$30,219,279.

SUMMARY:

The Joint Powers Agreement creating the Transbay Joint Powers Authority (TJPA), dated April 4, 2001, establishes that the fiscal year of the TJPA begins on July 1 and ends on June 30, and provides the TJPA Board with the authority to adopt a multi-year budget, or an annual budget before the beginning of each fiscal year. In accordance with TJPA's Policy No. 003: Budget Policy, adopted by the Board on June 23, 2004, staff has prepared the attached proposed budgets for review by the Board and the public.

Staff presented a budget outlook at the April 2021 Board meeting. Following this May Board presentation and public hearing on the proposed budgets, staff will seek Board approval of final FY 21-22 budgets at the June Board meeting. As noted in April, the TJPA Budget Policy allows for the submission of the budget outlook and the draft budget to a Finance Committee of the TJPA Board. For the past several budget years and continuing for this year, staff is presenting these items to the TJPA Board as a whole in lieu of holding a separate meeting of a Finance Committee of the Board.

The proposed draft operating budget totals \$29,214,530. The operating budget includes expenses and revenues for full operations at the Transit Center. The draft capital budget for Phase 1 totals \$22,700,000. The draft capital budget for Phase 2 totals \$29,783,400 and the draft capital budget for Tenant Improvements totals \$19,857,266. The capital budgets are based on overall Program Budgets. The debt service budget is \$30,219,279. All budgets are itemized in Attachments and are subject to further refinements and feedback from the Board and public before presentation of the final proposed budgets in June.

DRAFT FY 21-22 OPERATING BUDGET:

The FY 21-22 Operating Budget detailed below is an overall increase of \$3.0M or 12% from the Preliminary Budget presented in January 2021. The increases take into consideration increased revenues and increased operations from an anticipated recovery of the COVID-19 pandemic. A new Federal Coronavirus Response and Relief Supplemental Appropriations Act of 2021 (CRRSAA) grant provides the largest increase in budgeted operating revenues.

FY 21-22 Intergovernmental and Operating Revenues

The FY 21-22 operating budget includes revenues from Federal CRRSAA, Regional Measure 2 (RM-2) and Regional Measure 3 (RM-3) bridge toll funds, Community Benefit District assessments, Contributions from various transit operators, Naming Rights, retail leases, advertising and sponsorship revenues from the Transit Center operations, cellular antennae fees,

and small amounts of miscellaneous revenue. These are described further below along with the previously approved Transit Center Rental and Fee Schedule as Attachment 4:

Intergovernmental Revenue

- TJPA receives an annual allocation of RM-2, bridge toll funds, for operations. The allocation for FY 21-22 is based upon the regional plans. However, according to MTC, a portion of TJPA's allocations is expected to be reduced by 15% to a total of \$8.1M based on decreased toll revenue collection. The budget also includes \$1.6M in RM-3 funds. However, MTC has not yet allocated these bridge toll funds as pending lawsuits are yet to be fully resolved. Staff will seek approval from MTC to receive future reimbursement if the litigation extends past FY 21-22.
- Regional Operator Contributions is derived from any differential between operating costs and operating revenues, per the Lease and Use Agreements. It is anticipated to be covered by the transit operators utilizing the Transit Center facilities. The primary tenants are AC Transit and the San Francisco Municipal Transportation Agency (SFMTA). As Transit Center revenues have been severely affected by the pandemic, the burden on the transit operators to cover deficits is substantial. Due in large part to the recent allocation of Federal CRRSAA funding, this budget includes \$4.5M in Regional Operator Contributions, which is a reduction of approximately \$1.7M from the January 2021 preliminary projection.
- The East Cut Community Benefit District (CBD) was formed in 2015 (as the Greater Rincon Hill CBD) as a special assessment district to fund specified services to improve quality of life in the neighborhood surrounding the Transit Center, including operation and maintenance of green spaces in the district. Under the CBD Management Plan, the CBD will provide up to 79.18% of the annual budget to operate and maintain the rooftop park. For FY 21-22, TJPA currently expects to be reimbursed for nearly \$1.6M, an increase of 30% from FY 20-21. This assumes the activities and programming on the park will resume in the upcoming fiscal year. Staff are currently negotiating a Memorandum of Understanding with the East Cut CBD, which could increase the total reimbursement amount during FY 21-22.
- In March, MTC allocated nearly \$3.3M of the Bay Area's \$983M Federal CRRSAA funds to the TJPA as part of the Bay Area's second COVID relief funding package. These funds will be used to support the anticipated increase in Transit Center activity as travel to and from downtown San Francisco increases.

Operating Revenue

- Salesforce payment for naming rights for this fiscal year is expected at \$3.3M.
- Retail revenue including leases is projected at \$2.2M. The amount is based on the current retail leases, rent abatement amendments to those leases, and delays to opening dates. To be conservative, no rental income from any new leases is included in the budget estimate.

- Advertising revenue, sponsorship, and events is anticipated at \$1.0M. This amount is based on the anticipated advertising revenue from the Transit Center. This is a decrease of \$250K or 20% from the January 2021 Preliminary Budget Projection, as a conservative forecast for this market-based revenue.
- The Transit Center has a neutral host distributed antennae system (cellular DAS) installed throughout the Transit Center to support consistent wireless service. The FY 21-22 budget includes \$500,000 based on securing two additional service providers as currently anticipated.
- TJPA will continue to collect rent from Greyhound at the Transit Center for a total amount of \$323K.

Transfers to Operating Reserves

The FY 21-22 draft budget does not include a transfer to the Operating and Maintenance (O&M) Reserve from revenues to replenish the reserve. Currently, the O&M reserve is approximately \$1.7M, or 6% of variable operating expenses; the Board policy goal is 25%.

FY 21-22 Operating Expenses

The TJPA FY 21-22 draft operating budget as proposed by staff totals \$29,214,530. The proposed operating budget includes various TJPA salary, benefits, and administrative costs, shared with Phase 2 and Tenant Improvements at an appropriate apportionment. As Phase 1 closes out and minimal activity remains, administrative expense will be allocated to other areas unless work is directly related to Phase 1.

- TJPA staff salaries & benefits (\$1.9 million)
- TJPA administration, including office expenses, IT, and the other administrative categories included in the operations budget (\$374K)
- CBD special tax assessments (\$133K, shared with Phase 2)
- Legal, financial, audit, public relations, and other specialized services (\$466K)

For costs that are allocated between operating and capital, the apportionment is generally 50% Operations, and 50% Capital. There are some personnel and costs that are 100% Operations based on the job functions as noted in the following table. The allocations are subject to change based on need, function, and available funding.

	Allocation			
Position	Operating	TI	Phase 2	Total
Executive Director	50%	0%	50%	100%
Chief Financial Officer	50%	0%	50%	100%
Chief of Staff	50%	0%	50%	100%
Chief Security Officer	100%	0%	0%	100%
Facility Director	100%	0%	0%	100%
IT Director	75%	0%	25%	100%
Finance Manager	50%	0%	50%	100%
Physical Security Manager	100%	0%	0%	100%

Field Operations Security Manager	100%	0%	0%	100%
Communications and Legislative Affairs	50%	0%	50%	100%
Manager				
Financial Reporting Accountant	50%	0%	50%	100%
Management Assistant	50%	0%	50%	100%
Accountant II	50%	0%	50%	100%
Management Analyst (Contract Compliance)	50%	0%	50%	100%
Accountant	50%	0%	50%	100%
Office Administrator	50%	0%	50%	100%

Salaries are based on position ranges in the pay schedule effective December 1, 2019, previously approved by the TJPA Board. California Code of Regulations requires all employers contracting with CalPERS to have a pay schedule that has been approved and adopted by its governing body. Funding for positions at particular salary levels is still subject to the Board's annual budget approval process. All TJPA employees receive a cost-of-living adjustment (COLA) each year based on the CPI under their employment agreements. In addition to employee benefits, the Benefits line item includes amounts for workers compensation premiums, CalPERS liability payments, and an annual contribution to the OPEB trust.

The administration category includes the expenditures associated with operating the TJPA on a day-to-day basis, such as insurance premiums; communications; office supplies, equipment and furniture; professional development; meeting expenses; and human resources/payroll administration.

Transit Center Operations

TJPA staff has worked with the asset manager, Lincoln Property Company (LPC), to refine the operating budget for the Transit Center and project costs for increasing activity in the upcoming fiscal year. We have added a new category of expenses, Major Maintenance / Repair / Replacement and segmented the operations and maintenance costs of the park to separate budget lines for Park Maintenance, Programming, Janitorial, Utilities, and Management Fee and Administration. In some cases, these park-related costs previously had been shown within other Transit Center lines. Additionally, this operating budget includes new maintenance contracts for the Physical Security Systems and Landscaping Maintenance, and several computer software and hardware maintenance agreements.

The draft Transit Center operating budget includes estimated costs for operations and maintenance, security, and insurance as follows:

- Transit Center O&M, including janitorial, building maintenance, and utilities (\$5.1M)
- Transit Center physical security (\$8.6M)
- Cybersecurity and IT (\$1.8M)
- Transit Center property management staffing, administrative costs, and fee (\$1.6M)
- Rooftop park management fee, programming, maintenance, janitorial, and utilities (\$2.9M)
- Digital content / wayfinding systems development and maintenance (\$600K)
- Wayfinding Enhancements (\$1.3M)
- Transit Center Major Maintenance/Repair/Replacement (\$510K)

- Park Major Maintenance / Repair / Replacements (\$200K)
- Transit Center Insurance (\$1.7M)

Total: \$24.3 million

Security at the Transit Center includes the San Francisco Police Department (SFPD), private security guards, and ambassadors under the contract with Allied Universal. Security levels will be sufficient to secure the building, implement the public safety and security concept of operations; deter, respond to, manage and recover from all security or safety events and contingencies; and manage the Security Operations Center.

The draft budget includes \$1.3M for Wayfinding Enhancements to implement the planned improvements throughout the Transit Center. Staff are actively seeking funding from local, regional, and Federal sources, for this work.

The estimate for Transit Center coverage is for all-risk and terrorism coverage for basic insurance against damage and loss of use resulting from most insurable events, except for flood and earthquake.

The FY 21-22 operating budget includes a contingency of \$1.6M, equal to the estimated amount of RM-3 funds that could become available during the fiscal year. If the RM-3 lawsuit is not resolved in MTC's favor, the TJPA may need to use reserves to cover expenditures funded with projected RM-3 funds.

Operating Reserves

The Emergency Reserve is set at \$500,000 by the policy and would be used in extraordinary events such as a natural disaster. It is currently funded in the Transit Center Operating Fund at the policy set amount of \$500,000.

By policy, the goal for the O&M Reserve is to be funded at 25% of variable operating expenses. This approximates three months of operating expenses and is intended to be available in the event of unanticipated revenue shortfalls and/or unavoidable expenses. The O&M Reserve is estimated to be \$1.2M, or 4% of the annual operating cost. The FY 21-22 budget does not currently include any transfers to the O&M reserve, due to continued uncertainty of several of the revenue sources. Should additional funds become available during the year, they would be transferred to the O&M reserve to the extent feasible.

DRAFT FY 21-22 CAPITAL BUDGETS:

The FY 21-22 Capital budgets for Phase 1, Phase 2, and Tenant Improvements total \$72,340,666. Staff is developing a Capital Improvement Program (CIP) budget to incorporate the necessary capital repairs and replacements for the Transit Center and associated facilities. The asset management team is developing the lifecycle maintenance and repair schedule for the building systems, based on manufacturers' maintenance and warranty information. This information will comprise the majority of the CIP, which will be presented to the Board when it has been fully developed. Until the CIP is prepared, replacement and repair items are included in the Capital Maintenance / Repair / Replacement line item of the operating budget.

Proposed FY 21-22 Capital Budget for Phase 1

The FY 21-22 Capital Budget for Phase 1 is proposed at \$22,700,000. The budget focuses on the close-out of construction claims, and includes legal and dispute resolution services and minimal administrative support for the close-out processes. This annual budget allocation falls within the overall Program budget of \$2,259.4B.

FY 21-22 Capital Funding Sources for Phase 1

The FY 21-22 Phase 1 budget will be funded with TJPA's reimbursement from proceeds from the City's Community Facilities District (CFD) bond sales and a small amount of interest income (\$50K).

Proposed FY 21-22 Capital Expenditures for Phase 1

The TJPA's capital expenditure budget is organized into two categories:

- Professional, Specialized Services, and others: \$3.3M
- Construction Closeout: \$19.4M

These costs included are for direct administrative support, ongoing litigation, construction claims and for routine matters. Funding will require a transfer from Program Reserves.

Proposed FY 21-22 Capital Budget for Phase 2

The FY 21-22 Capital Budget for Phase 2 is proposed at \$29,783,400. This budget includes various TJPA salary, benefits, and administrative costs, shared with the Operating and Tenant Improvements budgets. This budget advances the engineering and design for the Downtown Rail Extension (DTX). It adds in-house staff based on recommendations from the APTA Peer Review and retains consultants to supports the efforts of the Executive Streeting Committee established by the San Francisco Peninsula Rail Program MOU approved by the Board in April 2020.

The FY 21-22 Phase 2 budget includes activities related to Project Development, the first phase of the FTA New Starts process. TJPA currently anticipates requesting approval from FTA to formally enter the Project Development phase in Fall 2021. The upcoming scope of Project Development is estimated to be approximately \$27M. The FY 21-22 Phase 2 budget incorporates the first year of Project Development activities, which are anticipated to continue into the FY 22-23 timeframe. For its approval, in addition to technical matters, FTA will require that the TJPA is committed to completing the Project Development phase and that full funding for Project Development has been committed to the TJPA. Staff are currently working with the funding partners to secure the necessary funding commitments.

Proposed FY 21-22 Capital Funding Sources for Phase 2

Phase 2 has a variety of sources slated for the overall Program Budget of \$3,995B. For the purposes of the annual budget, distinguishing from the program budget, the TJPA's funding sources consist of existing sources that have already been allocated or are otherwise available. These include existing allocation balances from San Francisco Proposition K (Prop K) sales tax; Transit Center District Impact Fees, and interest/investment income, in the following approximate amounts:

- Prop K Allocation: \$4.0M
- CFD Reimbursements: \$4.2M
- Miscellaneous and interest income: \$278K

The FY 21-22 Phase 2 Budget requires additional sources of funds to complete the work planned for the fiscal year, including cash on hand from the City's Transit Center Community Facilities District (referred to as pay-go funds) and expected reimbursement from proceeds from a City CFD bond sale. Staff are working with the City to transfer the CFD pay-go funds to TJPA and to prepare for the next bond sale. The draft FY 21-22 Phase 2 budget includes \$21.6M from CFD Pay-Go / Bond Proceeds. Concurrently, TJPA and SFCTA staff have begun discussions with other partner agencies to commit additional funds for the Project Development activities anticipated for the next two years.

Proposed FY 21-22 Capital Expenses for Phase 2

Salaries and Benefits

The TJPA's proposed Phase 2 salaries, benefits, and administrative expenses for FY 21-22 is approximately \$2.9M. The staff positions are allocated between the budgets as follows, although the allocations are subject to change based on need, function, and available funding:

	Allocation			
Position	Operating	TI	Phase 2	Total
Executive Director	50%	0%	50%	100%
Project Director	0%	0%	100%	100%
Senior Program Manager	0%	0%	100%	100%
Senior Design & Engineering Manager	0%	0%	100%	100%
Engineering Manager	0%	20%	80%	100%
Chief Financial Officer	50%	0%	50%	100%
Chief of Staff	50%	0%	50%	100%
IT Director	75%	0%	25%	100%
Finance Manager	50%	0%	50%	100%
Communications and Legislative Affairs	50%	0%	50%	100%
Manager				
Financial Reporting Accountant	50%	0%	50%	100%
Administrative Assistant	0%	0%	100%	100%
Management Assistant	50%	0%	50%	100%
Accountant II	50%	0%	50%	100%
Management Analyst (Contract Compliance)	50%	0%	50%	100%
Accountant	50%	0%	50%	100%
Engineer	0%	0%	100%	100%
Engineer	0%	0%	100%	100%
Office Administrator	50%	0%	50%	100%

Administrative Expenses are the apportioned amounts of the expenditures associated with operating the TJPA on a day-to-day basis, based on the staffing assigned for Phase 2 such as professional development, meeting expenses, insurance premiums, communications, office

supplies, equipment and furniture, and human resources/payroll administration.

Administrative Professional Services

The budget includes \$1.5M of expenditures for other professional services required for the continued operation of the TJPA and the advancement of the Transbay Program, including legal services, financial advisors, economic and real estate analysis, legislative advocates, auditing, and other services as itemized in the attached budget request.

Professional and Specialized Services

The Professional and Specialized Services budget is categorized by engineering and design services, project management, environmental review, real estate services, and other specialized services. As a result, approximately \$26M of the proposed FY 21-22 capital budget is devoted to Professional and Specialized Services, the majority of which is allocated to Engineering and Design. The major professional and specialized services that will be undertaken during FY 21-22 under each sub-category are described below.

Engineering and Design Services (\$23.25 million)

- Program Management & Program Controls (PM/PC) (\$5.2 million) The PM/PC consultant provides Downtown Rail Extension (DTX) project management.
- DTX Preliminary Engineering and Design (\$16.8 million) The focus will be Project Development and continuing to advance engineering work for the DTX to a complete 30% preliminary engineering and drawings level.
- Environmental Review Services (\$1.25 million)
 Further environmental review may be required as the design and engineering of DTX advances.

Other Activities (\$2 million)

- Threat and Vulnerability Assessment (\$500K)
- Operations Planning (\$500K)
- Interagency Coordination (\$280K)
- Real Estate Valuation & Appraisals (\$350K)
- Outreach and Branding (\$350K)
- Other Engineering & Design Services (\$200K)

Proposed FY 21-22 Capital Budget for Tenant Improvements

The FY 21-22 Capital Budget for Tenant Improvements is proposed at \$19,857,266. This budget includes TJPA salary and benefits for staff dedicated to the Tenant Improvements' successful completion. It also includes construction management cost, leasing commissions, tenant allowances provided in the executed leases and construction costs and contemplates a transfer from the fiscal reserve. This budget stands alone from the Phase 1 and Phase 2 budgets and provides more visibility on the overall value of the tenant improvements.

Proposed FY 21-22 Capital Funding Sources for Tenant Improvements Budget

The overall Tenant Improvement budget has been set at \$50.5M. The FY 21-22 Draft Tenant Improvements Budget will be funded with TJPA Bond proceeds and interest income.

Bond Proceeds: \$19.8M

Interest income: \$150K

Proposed FY 21-22 Capital Expenses for Tenant Improvements

Salaries and Benefits

The TJPA's proposed capital salaries and benefits expense for FY 21-22 is approximately \$366K. There are no administrative expenses allocated to the Tenant Improvements budget and the positions dedicated to Tenant Improvements are shown below:

	Allocation			
Position	Operating	TI	Phase 2	Total
Senior Construction Manager	0%	100%	0%	100%
Engineering Manager	0%	20%	80%	100%

LPC, the asset manager for the Transit Center provides construction/project management oversight for tenant improvements and acts as a leasing manager. They also assist with analyzing the value of tenant allowances in combination with lease negotiations. TJPA staff coordinates with LPC to ensure proper integration with the overall design of the facility and to determine the appropriate levels of FF&E to stay on schedule and in budget. The expenses in the Tenant Improvement budget plans for the expense of the committed tenant construction allowances and the construction of the landlord's work. Project management costs are a percentage of construction costs.

- Commissions and Project Management: \$4.7M
- Tenant Allowances \$7.0M
- Tenant Improvement Construction and Contingency \$6.2M
- Fiscal Reserve \$1.6M

DRAFT FY 21-22 DEBT SERVCE BUDGET

As a result of the TJPA's bond sale in June 2020 that refinanced the TIFIA loan, the FY 21-22 Debt Service Budget totals \$30.2M. The budget includes scheduled principal and interest payments due on October 1 and April 1 paid with net tax increment revenues. The net tax increment revenue generated by the former State-owned parcels are pledged to the tax allocation bonds and these funds cannot be used for any operational costs. Under the structure of the 2020 tax allocation bonds, any excess net tax increment revenues that are collected will be used for the mandatory redemption of subordinate lien turbo bonds.

CAPITAL RESERVES

Fiscal Reserves

The Fiscal Reserve is a part of all the capital budgets and covers both Phase 1 and Phase 2 of the Transbay Program and Tenant Improvements. The Fiscal Reserve provides working capital and contingency. Use of the Fiscal Reserve requires Board action. Action on the FY 21-22 Capital

Budgets assumes transfers from the Fiscal Reserve to various aspects of the budgets. Upon finalizing the specific categories and determining the final amounts, staff will include a detailed request itemizing the costs and categories as part of the approval for the final adoption of the budgets in June.

Capital Replacement Reserve

The Capital Replacement Reserve is a reserve to address the lifecycle needs of the Transit Center. Following the completion of the 2020 bond sale, the Capital Replacement Reserve has been funded with \$27.5M.

BOARD RESOLUTION AUTHORIZATION:

The TJPA Board provides expenditure authorization to staff in several ways. For most expenditures, the Board approves a contract with a vendor that governs the duration and cost of the goods and services to be provided. However, not all expenditures are based on vendor contracts—generally administrative items such as salaries, benefits and other office expenses are not. By approving the budget request, the Board would provide expenditure authorization for those line items that are not based on contracts.

In some cases, the TJPA's funding partners require that funding applications be approved by the TJPA Board. Others do not include this requirement. For clarification, and as in previous fiscal years, the FY 21-22 budget resolution will include language authorizing the TJPA's Executive Director to apply for, accept, and expend funds for Board approved expenditures in the annual budget.

BOARD BUDGET REVIEW PROCESS:

Staff will return to the Board on a quarterly basis to report on the status of "budget vs. actual" expenditures and revenues. Staff may also return to the Board for review and approval of one or more budget amendments, if changes in circumstances warrant.

ENCLOSURES:

- 1. FY 21-22 Draft Operating Budget (Attachment 1)
- 2. FY 21-22 Draft Capital Budgets (Attachment 2)
- 3. FY 21-22 Draft Debt Service Budget (Attachment 3)
- 4. Rental and Fee Schedule (Attachment 4)

RECOMMENDATION:

Information only; Final Budget to be presented for approval at June Board meeting.



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Community Benefit District Park Payments 1,211,830 1, Subtotal Reimbursements 10,345,447 10, Revenues 6,790,955 6, Lesse and Use Payments 5,025,307 4 Lesse and Use Payments 5,025,307 4 St Municipal Transportation Agency (26%) 1,765,659 6, AC Transit (Rus Storage Facility) 168,000 1,765,659 3, Naming Rights 3,037,667 3, 1,774,000 1, Transit Center Rental Revenue 1,992,000 2, 1,774,000 1, Neutral Host DAS Licensing Fees 120,000 1, 1,000,000 1,000,000 1,000,000 1,000,000 1,000,000 1,000,000 1,000,000 1,000,000 1,000,000 1,000,000 1,000,000 1,000,000 1,000,000 1,000,000 1,000,000 1,000,000 1,000,000 1,000,000 1,000,000 1,000,000 1,000,000 1,000,000 1,000,000 1,000,000 1,000,000 1,000,000 1,000,000 1,000,000 1,000,000 1,000,000 1,000,000	0	1,000,000	1,000,000	
Subtotal Reimbursements10,345,44710,Revenues6,790,9566,AC Transit (74%)5,025,30744AC Transit (04%)1,765,6491,765,649AC Transit (04%)218,400218,400Other Operator Rents218,400218,400Naming Rights3,037,5673,Transit Center Rental Retail Revenue1,992,0002,Transit Center Rental Retail Revenue1,920,0001,Transit Center Advertising1,645,0001,Transit Center Advertising1,000,000MiscelianeousNeutral Host DAS Licensing Fees125,0001,Transit Center Advertising6,0,0001,Transit Center Advertising6,0,0001,Transit Center Advertising6,0,0001,Transit Center Sponsorship / Events6,0,0001,Transfer from Reserves/Fund Balance01,Transfer from Reserves/Fund Balance3,242,0001,Transfer from Reserves/Fund Balance3,242,0002,2425,369Zenter From Reserves/Fund Balance1,749,7232,Transfer from Reserves/Fund Balance1,749,791,Transfer from Reserves/Fund Balance1,749,9232,Transfer from Reserves/Fund Balance2,2425,36926,Security Systems5,60,0006,6,Security Systems5,60,0006,6,Security Systems5,60,0001,7,75,1821,Park Center Maintenance2,212,7972,2,1	L,588,067	1,588,067	0	0%
Lease and Use Payments 6,790,955 6, AC Transit (74%) 5,025,307 4 SF Municipal Transportation Agency (25%) 1,765,849 1 AC Transit (Bus Storage Facility) 168,000 1 Other Operator Rents 3,037,567 3, Transit Center Rental Retail Revenue 1,992,000 2, Transit Center Advertising 1,645,000 1, Transit Center Sponsorship / Events 220,000 2, Neutral Hots DS Licensing Fees 125,000 4 Natings Fers 60,000 6 Transit Center Sponsorship / Events 60,000 6 Transfer From Reserves/Fund Balance 0 7 Transfer From Reserves/Fund Balance 2,242,503 2,2 Security Systems <t< td=""><td>),832,425</td><td>15,623,609</td><td>4,791,184</td><td>44%</td></t<>),832,425	15,623,609	4,791,184	44%
Lease and Use Payments 6,790,955 6, AC Transit (74%) 5,025,307 4 SF Municipal Transportation Agency (25%) 1,765,849 1 AC Transit (Bus Storage Facility) 168,000 1 Other Operator Rents 3,037,567 3, Transit Center Rental Retail Revenue 1,992,000 2, Transit Center Advertising 1,645,000 1, Transit Center Sponsorship / Events 220,000 2, Neutral Hots DS Licensing Fees 125,000 4 Natings Fers 60,000 6 Transit Center Sponsorship / Events 60,000 6 Transfer From Reserves/Fund Balance 0 7 Transfer From Reserves/Fund Balance 2,242,503 2,2 Security Systems <t< td=""><td></td><td></td><td></td><td></td></t<>				
AC Transit (748) 5.025.307 4 SF Municipal Transportation Agency (26%) 1,765,649 1 AC Transit (Us Storage Facility) 166,000 Other Operator Rents 218,400 2 Naming Rights 3,037,567 3, Transit Center Advertising 1,645,000 1 Transit Center Sponsorship / Events 220,000 2 Neutral Host DAS Licensing Fees 125,000 2 AC Transit Capital Contributions 1,000,000 65,000 Miscellaneous 60,000 1 Transfer From Reserves/Fund Balance 0 0 Transfer Trom Reserves/Fund Balance 0 1 Transfer Trom Reserves/Fund Balance 0 2 Transfer Trom Reserves/Fund Balance 1 2				
SF Municipal Transportation Agency (26%) 1,755,549 1 AC Transit (Bus Storage Facility) 168,000 168,000 Other Operator Rents 2,18,400 1,992,000 2, Transit Center Alever Rental Revenue 1,992,000 2, Transit Center Abert Rental Revenue 1,645,000 1, Nutrial Host DAS Licensing Fees 125,000 1, Neutral Host DAS Licensing Fees 125,000 1, Miscellaneous 66,000 6,0000 Interest Earnings 60,000 1, Transfer From/[To) Transfer Reserves/Fund Balance 0 Transfer Trons Reserves/Fund Balance 0 1,776,179 Transfer Second/Fund Balance 2,212,203 2,22,2000 Control Contributions 1,761,799 AbMIN 2,532,503 2,2 AbMIN 2,532,503 2,2 AbMIN 2,532,503 2,2 Abmagement Fee & Administration 1,775,179 1,2 Physical Security 5,980,068 6,5 Security Systems 560,000 6,5 Bus Storage Facility 1,68,000 1,775,182 Transit Center General Maintenance 2,212,777 2,2 Transit Center Janitorial 1,775,182	5,190,384	4,473,637	(1,716,747)	-28%
AC Transit (Bus Storage Facility) Other Operator Rents 1213,400 213,400 Animig Rights 3,307,567 Transit Center Rental Retail Revenue Transit Center Advertising 1,445,000 Neutral Host DAS Licensing Fees AC Transit Capital Contributions Miccellaneous Interest Earnings 65,000 Interest Earnings 66,000 Transfer From Reserves/Fund Balance 0 Transfer from Reserves/Fund Balance 0 Transfer from Reserves/Fund Balance 0 Transfer If 10 Reserves/Fund Balance 0 Transfer Storage Facility 5,221,923 22,425,369 22,425,369 22,425,369 22,425,369 26, 27,425,369 26, 27,425,369 26, 27,425,369 26, 27,425,369 26, 27,425,369 27,425,369 27,425,369 27,425,369 27,425,369 27,425,369 27,425,369 27,425,369 27,425,369 27,425,369 27,425,369 27,425,369 27,425,369 27,425,369 27,425,369 27,425,369 27,425,369 27,425,369 27,425,369 27,425,369 27,425,369 27,425,369 27,425,369 27,425,369 27,425,369 27,425,369 27,425,369 27,425,369 27,425,369 27,425,369 27,425,369 27,425,369 27,425,369 27,425,369 27,425,369 27,425,369 27,425,369 27,425,369 27,425,369 27,425,369 27,425,369 27,425,369 27,425,369 27,425,369 27,425,369 27,425,369 27,425,369 27,425,369 27,425,369 27,425,369 27,425,369 27,425,369 27,425,369 27,425,369 27,425,369 27,425,369 27,425,369 27,425,369 27,425,369 27,425,369 27,425,369 27,425,369 27,425,369 27,425,369 27,425,369 27,425,369 27,425,369 27,425,369 27,425,369 27,425,369 27,425,369 27,425,369 27,425,369 27,425,369 27,425,369 27,425,369 27,425,369 27,425,369 27,425,369 27,425,369 27,425,369 27,425,369 27,425,369 27,425,369 27,425,369 27,425,369 27,425,369 27,425,369 27,425,369 27,425,369 27,425,369 27,425,369 27,425,369 27,425,369 27,425,369 27,425,369 27,425,369 27,425,369 27,425,369 27,425,369 27,425,369 27,425,369 27,425,369 27,425,369 27,425,369 27,425,369 27,425,369 27,425,369 27,425,369 27,425,369 27,425,369 27,425,369 27,425,369 27,425,369 27,425,369 27,425,369 27,425,369 27,425,369 27,42	4,580,884	3,310,491	(1,270,393)	-28%
Other Operator Rents218,400Naming Rights3,037,5677ansit Center Rental Retail Revenue1,992,000Transit Center Advertising1,645,000Nutral Host DAS Licensing Fees125,000AC Transit Capital Contributions1,000,000Miscellaneous66,000Interest Earnings60,000Transfers From/(To)0Transfers From/(To)(3,242,000)Transfers From/(To)(3,242,000)Transfers From Reserves/Fund Balance0Transfers From Reserves/Fund Balance(3,242,000)Transfers From Reserves/Fund Balance2,532,503Zepenses2,2425,369ADMIN2,532,503Asset Management Fee & Administration1,761,799Physical Security560,000Bus Storage Facility166,000Transfer Center General Maintenance2,121,797Zransit Center General Maintenance1,344,793Transit Center General Maintenance1,397,487Park Programming1,397,487Park General Maintenance244,496Park Anagement Fee & Administration1,330,00Park General Maintenance244,496Park Rogramming1,397,487Park General Maintenance50,000Insurance1,634,000Insurance1,634,000Insurance1,634,000Insurance1,634,000Insurance1,634,000Insurance1,634,000Insurance50,000Contigency360,219Insurance	1,609,500	1,163,146	(446,354)	-28%
Naming Rights3,037,5673,Transit Center Rental Retail Revenue1,992,0002,Transit Center Advertising1,645,0002,Transit Center Sponsorship / Events220,0002,Neutral Host DAS Licensing Fees1,25,0002,AC Transit Capital Contributions1,000,00066,000Interest Earnings60,00067,000Transfer From Reserves/Fund Balance01,322,1923Transfer From Reserves/Fund Balance01,324,2000Transfer From Reserves/Fund Balance02,2425,369Transfer From Reserves/Fund Balance02,442,000Transfer From Reserves/Fund Balance1,742,0222,Transfer From Reserves/Fund Balance1,742,0222,Transfer From Reserves/Fund Balance1,749,0222,Transfer From Reserves/Fund Balance1,749,0222,Transf Center General Maintenance1,749,0222,Park Renoral Maintenance2,242,7931,Park Renoral Maintenance2,244,965	560,000	560,000	0	0%
Transit Center Relate Retail Revenue1,992,0002,Transit Center Advertising1,645,0001,Transit Center Sponsorship / Events220,000Neutral Host DAS Licensing Fees1,25,000AC Transit Capital Contributions1,000,000Miscellaneous65,000Interest Earnings60,000Transfer From/(To)15,321,923Transfer From/(To)(3,242,000)Transfer From/(To) Reserves/Fund Balance(3,242,000)Toransfer (To) Reserves/Fund Balance(3,242,000)Toransfer (To) Reserves/Fund Balance2,532,533Applies2,532,533Asset Management Fee & Administration1,761,799Transit Center Janitorial1,761,799Transit Center Janitorial1,749,022Transit Center General Maintenance2,212,797Cybersecurity/IT1,344,793Park Management Fee & Administration13,300Transit Center Janitorial1,775,182Transit Center Janitorial1,344,793Park Management Fee & Administration13,300Park Management Fee & Administration13,300Park Rogramming1,397,487Park Apital Maintenance244,496Park Janitorial244,496Park Valitiles1,634,000Undernance/ Repair / Replacement10,000Capital Maintenance / Repair / Replacement1,634,000Undernance/ Repair / Replacement1,634,000Undernance/ Repair / Replacement1,634,000Undernance/ Repair / Replacement1,634,000<	223,314	323,314	100,000	45%
Transit Center Advertising1,645,0001,Transit Center Sponorship / Events220,000Neutral Host DAS Licensing Fees125,000AC Transit Capital Contributions1,000,000Miscellaneous65,000Interest Earnings60,000Transfer From Reserves/Fund Balance0Transfer From Reserves/Fund Balance0Transfer Ton Reserves/Fund Balance0Contrast Contributions2,242,000Transfer Ton Reserves/Fund Balance22,425,369Contrast Contributions2,532,503ADMIN2,532,503Asset Management Fee & Administration1,761,799Physical Security5,980,068Security Systems560,000Bus Storage Facility168,000Transit Center General Maintenance2,212,777Transit Center General Maintenance1,749,022Transit Center General Maintenance13,304,793Park Management Fee & Administration133,000Park Programming1,397,487Park Capital Maintenance244,496Park Anagement Fee & Administration133,000Park Programming1,397,487Park Capital Maintenance513,278Park Capital Maintenance513,278Park Capital Maintenance500,000Control Maintenance602,000Park Capital Maintenance / Repair / Replacement100,000Capital Maintenance / Repair / Replacement1,634,000Insurance1,634,000Insurance360,219Quertorial360,219 </td <td>3,278,181</td> <td>3,278,181</td> <td>0</td> <td>0%</td>	3,278,181	3,278,181	0	0%
Transit Center Sponsorship / Events220,000Neutral Host DAS Licensing Fees125,000AC Transit Capital Contributions1,000,000Miscellaneous65,000Interest Earnings0000Subtotal Revenues15,321,923Transfer From Reserves/Fund Balance0Transfer Trom Reserves/Fund Balance3,242,000Total Reserves/Fund Balance3,242,000Total Reserves/Fund Balance3,242,000Subtotal Transfer3,242,000Total Resorves/Fund Balance3,242,000Total Resorves/Fund Balance2,2425,369ADMIN2,532,503ADMIN2,532,503Asset Management Fee & Administration1,761,79Physical Security5,980,068Security Systems560,000Bus Storage Facility18,800Transit Center Utilities1,344,793Cybersecurity/IT1,749,022Park Management Fee & Administration13,300Park Management Fee & Administration133,000Park Management Fee & Administration133,000Park Capital Maintenance14,496Park Ganeral Maintenance14,500Differ General Maintenance1,377,182Park Ganeral Maintenance50,000Park Capital Maintenance50,000Park Ganeral Maintenance50,000Insurance1,634,000Insurance50,000Insurance1,634,000Insurance50,000Insurance50,000Insurance50,000Insu	2,775,392	2,194,562	(580,830)	-219
Neutral Host DAS Licensing Fees125,000AC Transit Capital Contributions1,000,000Miscellaneous66,000Interest Earnings60,000Transfer From Reserves/Fund Balance0Transfer From Reserves/Fund Balance0Transfer Ton Reserves/Fund Balance0Transfer Ton Reserves/Fund Balance0Transfer Ton Reserves/Fund Balance0Transfer Ton Reserves/Fund Balance0Composition Composition	L,250,000	1,000,000	(250,000)	-209
A C Transit Capital Contributions Miscellaneous Interest Earnings Subtotal Revenues Subtotal Revenues Transfer From Reserves/Fund Balance Transfer (To) Reserves/Fund Balance Transfer (To) Reserves/Fund Balance TOTAL RESOURCES 22,425,369 26, Expenses ADMIN Asset Management Fee & Administration Physical Security Subtotal Transfer 560,000 Bus Storage Facility Transit Center Janitorial Transit Center Janitorial Transit Center Juliities Cybersecurity/IT Park Management Fee & Administration Park Pargarming Park General Maintenance Park Lanitorial Park General Maintenance Park Janitorial Park General Maintenance Park Janitorial Transit Conter Janitorial Transit Center Juliities Cybersecurity/IT Park Management Fee & Administration Park General Maintenance Park Janitorial Park General Maintenance Park Janitorial Transit Center Juliities Cybersecurity/IT Park Management Fee & Administration Park General Maintenance Park Janitorial Transit Center Janitorial Transit Center Janitorial Transit Center Janitorial Park General Maintenance Park Janitorial Transit Center Janitorial Capital Maintenance / Repair / Replacement JI, 634,000 JI, Titter VI and Translations Contingency Subtotal Maintenance Contingency Subtotal Maintenance Contingency Subtotal Transitoria Capital Maintenance / Repair / Replacement DIFFERENCE Q Subtotal Maintenance Contingency Subtotal Maintenance Contingency Subtotal Maintenance Subtotal Maintenance Contingency Subtotal Maintenance Contingency Subtotal Maintenance Contingency Subtotal	220,000	220,000	0	09 2009
Miscellaneous65,000Interest Earnings60,000Subtotal Revenues15,321,923Transfers From/[To)0Transfer From Reserves/Fund Balance0Transfer To Reserves/Fund Balance(3,242,000)Transfer To Reserves/Fund Balance(3,242,000)ToTAL RESOURCES22,425,36922,425,36926,Expenses1,761,799ADMIN2,532,503Asset Management Fee & Administration1,761,799Physical Security5,880,068Security Systems560,000Bus Storage Facility168,000Transit Center General Maintenance2,212,797Z, Transit Center General Maintenance2,212,797Z, Transit Center General Maintenance1,344,793Qrak Korgamming1,33,748Park Management Fee & Administration133,000Park Kanagement Fee & Administration133,000Park Kanagement Fee & Administration133,000Park Kanagement Fee & Administration133,000Park Anagement Fee & Administration133,000Park Anagement Fee & Administration133,000Park Anagement Fee & Administration133,000Park April Paintorial244,496Park Capital Maintenance100,000Capital Maintenance / Repair / Replacement100,000Capital Maintenance / Repair / Replacement50,000Jigtal Content Management & Wayfinding Systems50,000Jigtal Content Management & Wayfinding Systems50,000Jigtal Content Management & So,00,000	125,000	500,000	375,000	300%
Interest Earnings60,000Subtotal Revenues15,321,92315,Transfer From Reserves/Fund Balance00Transfer (To) Reserves/Fund Balance00TOTAL RESOURCES22,425,36926,Expenses22,425,36926,ADMIN2,532,5032,Asset Management Fee & Administration1,761,791,Physical Security5,980,0686,Security Systems560,0006,Bus Storage Facility168,0007Transit Center General Maintenance2,212,7972,Transit Center Janitorial1,775,1821,Cybersecurity/IT1,344,7931,Park Porgramming133,0007Park General Maintenance133,0007Park Porgramming133,0007Park Capital Maintenance114,5001Park Duittities513,2787Park Capital Maintenance / Repair / Replacement10,0001Capital Maintenance / Repair / Replacement1,634,0001,Title VI and Translations50,0001,1ContingeryTOTAL EXPENSES22,425,36926,DIFFERENCE001Difference, Reserve500,0001,OkaM Reserve500,0002,2,Transite center Management Fee & Administration1,2,Park Capital Maintenance / Repair / Replacement1,1,Difference001,<	550,000	550,000 365,000	300,000	0% 462%
Subtotal Revenues 15,321,923 15, Transfers From/[To] Transfer From Reserves/Fund Balance 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 <td>65,000 126,227</td> <td>126,227</td> <td>300,000</td> <td>462%</td>	65,000 126,227	126,227	300,000	462%
Transfers From/(To) Transfer From Reserves/Fund Balance0 (3,242,000)Transfer (To) Reserves/Fund Balance0 (3,242,000)Subtotal Transfers(3,242,000)Expenses ADMIN2,532,503ASset Management Fee & Administration1,761,799Physical Security Subtotal Transfer5,980,068General Maintenance2,212,797Carter Jack Security Systems560,000Bus Storage Facility168,000Transit Center General Maintenance2,212,797Cybersecurity/IT1,775,182Park Management Fee & Administration133,000Park Management Fee & Administration133,000Park Center Janitorial1,775,182Park General Maintenance244,496Park Management Fee & Administration133,000Park Capital Maintenance244,496Park Digital Content Management & Repair / Replacement114,500Digital Content Management & Wayfinding Systems602,000May finding Enhancements50,000Insurance360,213Insurance360,213Title VI and Translations50,000Contingency360,213Digital Content Management & Wayfinding Systems602,000May finding Enhancements50,000Ending Reserve Amounts500,000Emergency Reserve500,000Oki M Reserve 24,432,346Difference0	5,363,499	13,590,921	(0) (1,772,578)	-129
Transfer From Reserves/Fund Balance0 (3,242,000)Subtotal Transfers(3,242,000)Contransfers(3,242,000)Contransfers(3,242,000)Contransfers(3,242,000)Contransfers(3,242,000)Contransfers(3,242,000)Contransfers(3,242,000)Contransfers(3,242,000)Contransfers(3,242,000)Contransfers(3,242,000)Contransfers(3,242,000)Contransfers(3,242,000)Contransfers(3,242,000)Contransfers(3,242,000)Contransfers(3,242,000)Contransfers(3,242,000)Contransfers(3,242,000)Contransfers(3,242,000)Contransfers(3,242,000)Contransfers(3,242,000)Contransfers(3,242,000)Contransfers(3,242,000)Contransfers(3,242,000)Contransfers(3,242,000)Contransfers(3,242,000)Contransfers(3,242,000)Contransfers(3,242,000)Contransfers(3,242,000)Contransfers(3,242,000)Contransfers(3,242,000)Contransfers(3,242,000)Contransfers(3,242,000)Contransfers(3,242,000)Contransfers(3,242,000)Contransfers(3,242,000)Contransfers(3,242,000)Contransfers(3,242,000)Contransfers(3,242,000)Contransfers(3,242,000) <tr< td=""><td>,303,435</td><td>13,350,521</td><td>(1,772,370)</td><td>-12/</td></tr<>	,303,435	13,350,521	(1,772,370)	-12/
Transfer From Reserves/Fund Balance0 (3,242,000)Subtotal Transfers(3,242,000)CTOTAL RESOURCES22,425,36926,ExpensesADMIN2,532,5032,ADMIN2,532,5032,ADMIN2,532,5032,ADMIN2,532,5032,ADMIN2,532,5032,ADMIN2,532,5032,ADMIN2,532,5032,ADMIN2,532,5032,ADMIN2,532,5032,ADMINSecurity Systems560,000Bus Storage Facility168,000Transit Center Janitorial1,749,0222,Transit Center Utilities1,347,983Colspan="2">Administration133,000Park Management Fee & Administration133,000Park Management Fee & Administration1337,487Park Capital MaintenancePark Janitorial244,496Park Capital Maintenance / Repair / Replacement114,500Colspan="2">Colspan="2">Colspan="2">Colspan="2">Colspan="2">Colspan="2">Colspan="2">Colspan="2">Colspan="2">Colspan="2">Colspan="2">Colspan="2">Colspan="2">Colspan="2"Colspan="2"Colspan				
Transfer (To) Reserves/Fund Balance (3,242,000) Subtotal Transfers (3,242,000) TOTAL RESOURCES 22,425,369 26, ADMIN 2,532,503 2, Asset Management Fee & Administration 1,761,799 1, Physical Security 5,980,068 6, Security Systems 5060,000 5060,000 Bus Storage Facility 1088,000 1,749,022 2, Transit Center General Maintenance 2,212,797 2, 7, Transit Center Janitorial 1,749,022 2, 1, Transit Center Janitorial 1,749,022 2, 1, Transit Center Janitorial 1,749,022 2, 1, Park Management Fee & Administration 133,000 1, 1, Park General Maintenance 244,496 1,337,487 1, Park General Maintenance 100,000 Capital Maintenance / Repair / Replacement 10,634,000 1, Digital Content Management & Wayfinding Systems 602,000 1, 1,634,000 1, Digital Content Managemen	0	0	0	
Subtotal Transfers(3,242,000)TOTAL RESOURCES22,425,36926,Expenses2,532,5032,ASset Management Fee & Administration1,761,7991,Physical Security5,980,0686,Security Systems560,000168,000Bus Storage Facility168,0002,212,797Transit Center General Maintenance2,212,7972,Transit Center Janitorial1,749,0222,Transit Center Julities1,344,7931,Cybersecurity/IT1,775,1821,Park Management Fee & Administration133,000Park ProgrammingPark General Maintenance244,496133,000Park General Maintenance513,278Park UtilitiesPark Janitorial244,496144,496Park Utilities513,278144,496Park Capital Maintenance / Repair / Replacement114,50010jetal Content Management & Wayfinding SystemsMayfinding Enhancements50,000360,2191,Insurace1,634,0001,1,Title VI and Translations50,000360,2191,ContingencyTOTAL EXPENSES22,425,36926,DifFERENCE011DifFERENCE011DifFERENCE011Emergency Reserve500,00010O&M Reserve4,432,3461,1	0	0	0	
TOTAL RESOURCES22,425,36926,Expenses2,532,5032,ADMIN2,532,5032,Asset Management Fee & Administration1,761,7991,Physical Security5,980,0686,Security Systems560,0008Bus Storage Facility168,0007Transit Center General Maintenance2,212,7972,Transit Center Janitorial1,749,0222,Transit Center Utilities1,344,7931,Cybersecurity/IT1,775,1821,Park Management Fee & Administration133,0009Park Programming1,397,4879Park General Maintenance244,4969Park General Maintenance100,0001,Capital Maintenance / Repair / Replacement100,00010Digital Content Management & Wayfinding Systems602,0001,Wayfinding Enhancements50,0001,1,Title VI and Translations50,0001,1,Contingency360,2191,1,Difference01,1,Ending Reserve Amounts500,0001,Emergency Reserve500,0001,O&M Reserve4,432,3461,	0	0	0	#DIV/0!
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Bus Storage Facility 168,000 Transit Center General Maintenance 2,212,797 2, Transit Center Janitorial 1,749,022 2, Transit Center Utilities 1,344,793 1, Cybersecurity/IT 1,775,182 1, Park Management Fee & Administration 133,000 133,000 Park Management Fee & Administration 133,000 144,496 Park General Maintenance 100,000 144,496 Park Janitorial 244,496 144,500 Park Janitorial 513,278 144,500 Park Capital Maintenance / Repair / Replacement 100,000 100,000 Capital Maintenance / Repair / Replacement 114,500 10,634,000 Digital Content Management & Wayfinding Systems 602,000 10, Insurance 1,634,000 1, 1, Title VI and Translations 50,000 10, 10, Contingency 360,219 1, 10, Emergency Reserve Amounts 500,000 10, 10, Emergency Reserve 500,000 20, </td <td>5,279,071</td> <td>7,988,670</td> <td>1,709,599</td> <td>279</td>	5,279,071	7,988,670	1,709,599	279
Transit Center General Maintenance 2,212,797 2, Transit Center Janitorial 1,749,022 2, Transit Center Utilities 1,344,793 1, Cybersecurity/IT 1,775,182 1, Park Management Fee & Administration 133,000 133,000 Park Programming 1,397,487 1 Park Janitorial 244,496 100,000 Park Janitorial 244,496 100,000 Park Janitorial Maintenance / Repair / Replacement 1100,000 1 Digital Content Management & Wayfinding Systems 602,000 1 Mingenents 50,000 1 Insurance 50,000 1 Title VI and Translations 50,000 1 Contingency 360,219 1 Emergency Reserve 500,000 1 General Reserve Amounts 500,000 1 Emergency Reserve 500,000 1 O& 1 1 1 OBM Reserve 4,432,346 1	560,000	592,927	32,927	6%
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Cybersecurity/IT 1,775,182 1, Park Management Fee & Administration 133,000 133,000 Park Programming 1,397,487 1 Park General Maintenance 1 1,397,487 1 Park Janitorial 244,496 1 1 Park Lanitorial 244,496 1 1 1 Park Lanitorial 244,496 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	2,133,807	1,282,050	(851,757)	-40%
Park Management Fee & Administration133,000Park Programming1,397,487Park General Maintenance-Park Janitorial244,496Park Janitorial244,496Park Utilities513,278Park Capital Maintenance / Repair / Replacement100,000Capital Maintenance / Repair / Replacement114,500Digital Content Management & Wayfinding Systems602,000Insurance1,634,000Insurance1,634,000Contingency360,219Insurance1,634,000Contingency360,219Insurance50,000Contingency360,219Insurance0DiFFERENCE0Emergency Reserve500,000O&M Reserve4,432,346Insurance1,432,346Insurance1,432,346Insurance1,634,000Insurance1,634,000Insurance50,000Contingency360,219Insurance1,634,000Insurance1,634,000Insurance1,634,000Insurance1,634,000Insurance1,634,000Insurance1,634,000Insurance1,634,000Insurance1,634,000Insurance1,634,000Insurance1,634,000Insurance1,634,000Insurance1,634,000Insurance1,634,000Insurance1,634,000Insurance1,634,000Insurance1,634,000	L,640,647	1,580,128	(60,519)	-49
Park Programming 1,397,487 Park General Maintenance 244,496 Park Janitorial 244,496 Park Valitorial Maintenance / Repair / Replacement 100,000 Capital Maintenance / Repair / Replacement 100,000 Digital Content Management & Wayfinding Systems 602,000 Wayfinding Enhancements 50,000 Insurance 1,634,000 Ontigency 360,219 TOTAL EXPENSES 22,425,369 Conting Reserve Amounts 500,000 Emergency Reserve 500,000 O& 500,000	1,775,182	1,777,363	2,181	0%
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Park Janitorial244,496Park Utilities513,278Park Capital Maintenance / Repair / Replacement100,000Capital Maintenance / Repair / Replacement114,500Digital Content Management & Wayfinding Systems602,000Mayfinding Enhancements50,000Insurance1,634,000Contingency360,219Contingency360,219Insurance1Contingency0Contingency0Contingency0DIFFERENCE0Emergency Reserve500,000O&M Reserve4,432,346OAM Reserve4,432,346Difference1,200,000	176,300	284,250	107,950	619
Park Utilities 513,278 Park Capital Maintenance / Repair / Replacement 100,000 Capital Maintenance / Repair / Replacement 114,500 Digital Content Management & Wayfinding Systems 602,000 Wayfinding Enhancements 50,000 Insurance 1,634,000 Title VI and Translations 50,000 Contingency 360,219 TOTAL EXPENSES 22,425,369 Conting Reserve Amounts 0 Emergency Reserve 500,000 O&M Reserve 4,432,346	360,605	787,754	427,149	1189
Park Capital Maintenance / Repair / Replacement 100,000 Capital Maintenance / Repair / Replacement 114,500 Digital Content Management & Wayfinding Systems 602,000 Wayfinding Enhancements 50,000 Insurance 1,634,000 Title VI and Translations 50,000 Contingency 360,219 TOTAL EXPENSES 22,425,369 Ending Reserve Amounts 0 Emergency Reserve 500,000 0 & 500,000	244,496	719,150	474,654	1949
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Digital Content Management & Wayfinding Systems 602,000 Wayfinding Enhancements 50,000 Insurance 1,634,000 Title VI and Translations 50,000 Contingency 360,219 TOTAL EXPENSES 22,425,369 Contingency 0 Ending Reserve Amounts 500,000 Emergency Reserve 500,000 0& 1	100,000	200,000	100,000	1009
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Title VI and Translations 50,000 Contingency 360,219 1, TOTAL EXPENSES 22,425,369 26, Image: Contingency Image: Contingency 26	0	1,300,000	1,300,000	
Contingency 360,219 1, TOTAL EXPENSES 22,425,369 26, DIFFERENCE 0 0 Ending Reserve Amounts 500,000 , 0& 4,432,346 1,	L,732,040	1,732,040	10 000	09
TOTAL EXPENSES 22,425,369 26, DIFFERENCE 0 Ending Reserve Amounts 500,000 0&M Reserve 500,000 0&M Reserve 4,432,346	0	10,000	10,000 (209,682)	4.40
DIFFERENCE O Ending Reserve Amounts 500,000 0&M Reserve 4,432,346 1,	L,835,282	1,625,600 29,214,530	3,018,606	-119
Ending Reserve Amounts Emergency Reserve 500,000 0&M Reserve 4,432,346 1,	,,199,929	23,214,550	3,010,000	
Emergency Reserve 500,000 0&M Reserve 4,432,346 1,	0	0	(0)	-1009
Emergency Reserve 500,000 0&M Reserve 4,432,346 1,		-		
O&M Reserve 4,432,346 1,				
	500,000	500,000	0	09
i otais 4,932,346 1,	L,190,346	1,190,346	0	09
	1,690,346	1,690,346	0	09
Reserve Percentage 22%	6%	6%		-109
Variable Expense Budget 21,962,369 26,	5,195,923	29,214,530	3,018,607	12



FY21-22 Phase 1 Budget	FY21-22 Draft Budget
Revenues	
CFD Reimbursements	22,650,000
Miscellaneous & Interest Income	50,000
TOTAL RESOURCES	22,700,000
Transfers From/(To)	
Transfer From/(To) Program Reserve/Fiscal Reserve	0
Subtotal Transfers	0
<u>Expenses</u>	
Legal Counsel	2,700,000
Financial and Grants Management	50,000
Construction Dispute Resolution Services	500,000
Program Management / Program Controls	50,000
Transit Center Building & Ramps Construction	19,400,000
TOTAL EXPENSES	22,700,000
Difference	0



FY21-22 Phase 2 Budget		FY21-22 Draft Budget
<u>Revenues</u>		
Proposition K San Francisco Sales Tax		3,994,557
Transit Center District CFD Reimbursements		25,510,843
Transit Center District Impact Fees-IPIC		9,000
Interest Income		269,000
	TOTAL REVENUES	29,783,400
Transfers From/(To)		
Transfer From/(To) Program Reserve/Fiscal Reserve		
Subtotal Transfers		0
	TOTAL RESOURCES	29,783,400
Expenses		2 0 0 5 0 4 7
Salaries, Fringe Benefits, & Admin		2,865,917
Professional Services		
Audits		23,049
Economic and Real Estate Analysis		330,000
Legislative Services		269,000
Legal Counsel (City Attorney, Outside Counsel)		365,000
Financial and Grant Management		500,000
Other Intergovernmental Agmts / Consulting Svcs		-
Engineering & Design Services		
Program Management / Program Controls		5,225,891
Downtown Extension Preliminary Engineering & Design		16,807,557
Downtown Extension Interagency Coordination		280,000
Environmental Review		1,250,000
Operations Planning		500,000
Threat and Vulnerability Assessment		500,000
Other Engineering & Design Services		200,000
Permits and Fees		
Taxes / Other Plan Checks / Permit Fees		112,986
Real Estate Services		0.000
Property Management		9,000
Real Estate Valuation / Appraisal Services		350,000
Other Professional Services		
Outreach and Branding		195,000
	TOTAL EXPENSES	29,783,400
Program/Fiscal Reserve Balance		
	Difference	(0)
	Difference	(0)



FY21-22 Tenant Improvements Budget	FY21-22 Draft Budget
Revenues	
Bond Proceeds	19,807,266
Interest Income	50,000
TOTAL REVENUES	19,857,266
<u>Transfers From/(To)</u> Transfer From/(To) Program Reserve/Fiscal Reserve	
Subtotal Transfers	0
TOTAL RESOURCES	19,857,266
Expenses Salaries & Benefits Marketing and Leasing Commissions Project Management / Engineering & Design Base Building- Miscellaneous/Contingency Tenant Improvements Allowance Landlord's Work/ Base Building Construction TOTAL EXPENSES Fiscal Reserve Balance	365,865 1,408,983 3,283,553 2,157,615 7,033,690 4,042,517 18,292,224 1,565,043
Difference	0



FY21-22 Debt Service Budget Outlook	FY21-22 Draft Budget
Revenues	
Net Tax Increment Revenue	30,194,279
Interest Earned	25,000
TOTAL RESOUR	CES 30,219,279
<u>Expenses</u> 2020 TAB Principal and Interest Account Service Fees	30,094,279 125,000
TOTAL EXPEN	SES 30,219,279
DIFFEREN	NCE 0
Ending Reserve Amounts	
Debt Service Reserve (1.25%)	18,584,001
Ending Balance and Reserves	18,584,001

NON-PUBLIC RENTAL AND FEE SCHEDULE

I. Purpose

TJPA's transit center is a more than 1,250,000-square-foot public facility, spread over three city blocks, with four levels above ground and two levels below ground. The facility is designed to serve diverse purposes, including transit, recreation, commercial, and administrative purposes. More than 37,000 people are expected to visit and use the facility each week day when Phase 1 of the Transbay Program is fully operational. At completion, the Transbay Program is expected to connect eight Bay Area counties and the State of California through 11 transit systems.

The primary purpose of TJPA property is to provide a public transportation facility. TJPA expects that TJPA property will also provide an important service for passengers, neighbors, workers, and tourists, providing retail, professional services, commercial outlets, and dining; as well as leisure, recreational, and other amenities.

TJPA may choose to make limited, designated areas and limited uses of TJPA property available to individuals and entities for non-public rentals and uses.

In keeping with its proprietary function as a provider of a public transportation facility, TJPA does not intend, by accepting non-public uses, to convert TJPA property into an open public forum for public discourse, debate, or expressive activity. Rather, TJPA's fundamental purpose is to provide a public transportation facility, and TJPA accepts such non-public uses as a means of generating revenue to support its primary functions.

In furtherance of this discrete and limited objective, TJPA retains control over the nature of nonpublic uses of TJPA property. TJPA finds that certain restrictions on non-public uses will allow the TJPA property to fulfill its primary function as a public transportation facility; guard the health, safety, and security of the public; and promote revenue generation for the Transbay Program. Among other things, non-public uses shall be consistent with TJPA's goals to:

- (1) Prioritize the public transit purpose of TJPA property, TJPA programming designed to engage and serve the public, and public access to TJPA property over non-public uses.
- (2) In light of the public investment in TJPA property, and to minimize the need for public sources to pay for operations, ensure at least full cost-recovery from non-public uses of the facility and, where appropriate, maximize revenue from non-public uses of TJPA property.
- (3) Maintain a safe and welcoming environment for passengers using TJPA property and riding the public transportation systems that use TJPA property.
- (4) Maintain TJPA's position of neutrality on issues not directly related to the Transbay Program, and avoid the appearance of the TJPA's involvement in favoring or opposing political parties, issues, or candidates.

II. Non-Public Rentals

Non-public rentals include events sponsored by any entity other than TJPA, and which are closed to the public, invitation only, or open to the public only with purchase of a ticket or payment of an entrance fee, and where the renter has the temporary right to exclude the public from the rented space. Proposed events and activities sponsored by any entity other than TJPA but which are free and open to the public are separately regulated under TJPA's promotional platform. Spaces available for rent under TJPA's retail and pop-up leasing program are separately regulated by TJPA.

A. Spaces Available for Rent

TJPA has determined that the following areas of TJPA property may be available for non-public rent at the rental rates described herein, and subject to such other terms, conditions, and requirements as may be specified by and in the discretion of the Executive Director:

- (1) Amphitheater in Salesforce Park, and
- (2) Café Pad in Salesforce Park.

At this time, no other portions of TJPA property are available for non-public rental. TJPA may evaluate whether other portions of TJPA property are viable options for non-public rentals in the future, and TJPA reserves the right to change this determination in its sole discretion.

The specified TJPA property is generally available for non-public rental on a first-come, firstserved basis, based on satisfaction/completion of all TJPA prerequisites (including contract signed and payment received). Notwithstanding the foregoing, TJPA expressly reserves the right to restrict or prohibit non-public rentals during such periods, on such days, or at such times that the Executive Director determines would conflict with TJPA's objectives to prioritize the public transit purpose of TJPA property, TJPA programming designed to engage and serve the public, and public access to TJPA property.

B. Rental Rates

TJPA has determined that the following rental rates apply to non-public rentals of TJPA property:

Amphitheater in Salesforce Park Rental Rate			
	Stage + Lawn Only*	Entire Amphitheater Area	
1 – 250 attendees	\$1,200/hr	\$2,200/hr	
251-500 attendees	\$2,600/hr	\$3,600/hr	
501+ attendees		\$5,000/hr	

* Enclosed with barricades/stanchions, leaving west elevator, gardens, and walking path open to public.

Café Pad in Salesforce Park Rental Rate	
\$500/hr	

Additional Rental Rates
1.5 times the applicable hourly rate for each hour or portion thereof outside the reserved period

TJPA reserves the right to revise the above rental rates in its sole discretion. TJPA anticipates that the TJPA Board will update the rental rates each fiscal year.

C. Fees and Expenses

The non-public rental rates specified above include basic building services but do not include labor, insurance, equipment, security, and other charges. In addition to the above rental rates, TJPA charges the following fees and expenses:

Fees and Expenses				
Processing fee to cover administrative costs per event (for events with 501+ attendees)	\$500			
Connectivity fee to cover costs for standard use of building power (for events greater than 4 hours)	\$500			
Late fee where either (a) materials submitted less than 2 weeks prior to event (as required) (for rental of entire amphitheater), or (b) electrical plans submitted less than 5 days prior to event (as required)	\$250			
Deactivation fee to cover costs where renter causes activation of facility life system alarm	\$5,000			
Waste services fee where renter does not comply with obligation to appropriately segregate waste produced by its event	\$1,000			
Amplified sound fee to cover additional processing and evaluation (as requested by renter)	\$560			
Branded/promotional/commercial display fee (such as corporate sponsor banners or giveaways)	\$1,500			

TJPA may charge additional fees and expenses as necessary to ensure full cost recovery associated with any non-public rental as specified by and in the discretion of the Executive Director. Such fees and expenses may include, but are not limited to: damage deposit; actual time of TJPA labor at established hourly rates, which may include overtime, night, weekend, or holiday rates (e.g., facility and event managers, engineers, laborers, electricians, security staff, sound monitors, janitorial, landscaping/grounds, dock master); services provided by/incurred by TJPA associated with the event to the extent the usage exceeds standard amounts or amounts specified above (e.g., waste disposal, electricity, water, security, Wi-Fi); equipment provided by TJPA associated with the event; special requests such as specialty lighting; and repair of damages associated with event.

TJPA may also impose conditions and requirements on non-public rentals which may result in additional costs for the permittee (e.g., requirement to maintain insurance; requirement to contract with Emergency Medical Technician; requirement to secure necessary permits; requirement to hire private security).

III. Film & Photo

TJPA expressly reserves the right to restrict or prohibit film/photo shoots during such periods, on such days, or at such times that the Executive Director determines would conflict with TJPA's objectives to prioritize the public transit purpose of TJPA property, TJPA programming designed to engage and serve the public, and public access to TJPA property.

A. Professional Photographers and Videographers

TJPA requires all professional photographers and videographers to secure a film/photo permit from TJPA and pay the following film/photo fee prior to shooting on TJPA property:

Film/Photo Fees				
Still photography no exclusive use of TJPA property (e.g., wedding photography, family portraits)	\$100/day			
Still photography requesting exclusive use of TJPA property (e.g., print advertising)	negotiated based on market value and extent of interference with public use			
Commercial, corporate media, videos (including music videos, web videos, and short subject), TV series, movie, pilot, web series, documentary	negotiated based on market value and extent of interference with public use			

TJPA reserves the right to revise the film/photo fees in its sole discretion.

In addition to the above film/photo fees, TJPA may charge fees and expenses as necessary to ensure full cost recovery associated with any film/photo shoot as specified by and in the discretion of the Executive Director. Such fees and expenses may include, but are not limited to: actual time of TJPA labor at established hourly rates (e.g., facility manager, engineers, laborers, electricians, security staff, sound monitors, landscaping/grounds); services provided by/incurred by TJPA associated with the event (e.g., waste disposal, electricity, water, security, Wi-Fi); equipment provided by TJPA associated with the event; and repair of damages associated with event.

TJPA may also impose conditions and requirements on film/photo shoots which may result in additional costs for the permittee (e.g., requirement to maintain insurance; requirement to contract with Emergency Medical Technician; requirement to secure necessary permits; requirement to hire private security).

B. News Media, Student, Government, and Nonprofit Projects

TJPA requires all news media, student, government, and nonprofit projects to secure a film/photo permit from TJPA prior to shooting on TJPA property. As a courtesy to news media, students, government agencies, and nonprofits, TJPA will waive the film/photo fee; such entities will still be required to pay any fees/expenses as necessary to ensure TJPA's full cost recovery associated with the project and to meet TJPA's minimum conditions and requirements.

A "news media project" is defined as news reporting coverage conducted by credentialed media with issued press cards. A "student project" is defined as a class assignment that is covered under insurance coverage by a college/university; if the college/university is not able to provide the student project with the required insurance coverage, the standard film/photo fees apply. A "government project" is defined as a film/photo project created by or for a government entity and that advances specific government purposes. A "nonprofit project" is defined as a project created by or for a nonprofit corporation that is exempt from taxation under Section 501(c)(3) of the Internal Revenue Code, and that is directed to the general public or a significant segment of the public. Proof of nonprofit status may be required.

IV. Prohibited Uses of TJPA Property

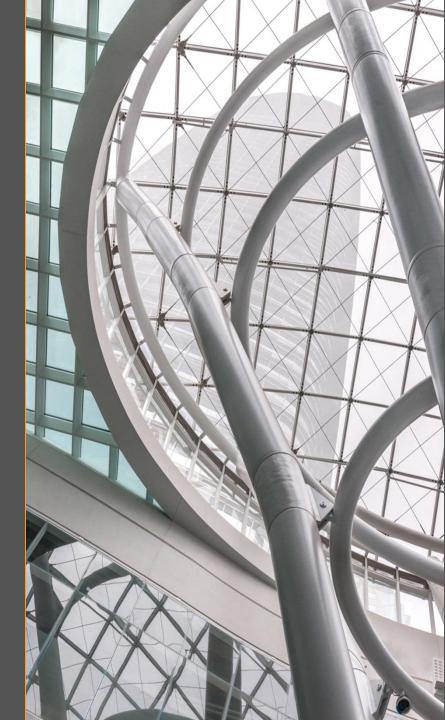
TJPA property is not available for non-public rentals or film/photo shoots for the following purposes:

- (1) <u>Safety and Security</u>. Rentals for events or film/photo shoots that TJPA determines are reasonably likely to result in material risk to safety and security of participants, or TJPA property.
- (2) <u>Illegal Goods or Services, or Unlawful Behavior</u>. Rentals for events or film/photo shoots that advocate or promote the use of illegal goods or services, or unlawful conduct, or otherwise conflicts with the requirements of TJPA's funding partners, including the U.S. Department of Transportation.
- (3) <u>Tobacco, Firearms, or Cannabis</u>. Rentals for events or film/photo shoots that advocate or promote tobacco, firearms, or cannabis products, businesses, or services.
- (4) <u>Adverse to TJPA or Public Agency Partners</u>. Rentals for events or film/photo shoots that are directly adverse to the commercial or administrative interests of TJPA or its public agency partners, or that tend to disparage the quality of service provided by TJPA or its public agency partners, or that tend to disparage public transportation generally.
- (5) <u>Political Events</u>. Rentals for events or film/photo shoots that either (a) promote or oppose a political party; a state or local ballot measure; or the election of any candidate or group of candidates for federal, state, judicial, or local government offices; or (b) solicit, accept, or reward donors for contributions of any funds that the person or organization soliciting or accepting the funds will use, directly or indirectly, to support or oppose any of the items specified in (a).

FY 21-22 Draft Operating and Capital Budgets

May 13, 2021





Budget Timeline

- Preliminary Operating Budget: January Board meeting
- Budget Outlook: April Board meeting
- Draft Budget: May Board meeting
- Final Budget: June Board meeting



FY 21-22 Draft Operating Budget

Operating Budget Highlights

Covid-19 and Recovery

- Federal relief funding available (\$3.3 million)
- Continued reductions in market-based revenue
- Tenant Occupancy increasing
- Increasing Activity throughout Transit Center
- Reserve Status

Potential Changes

- East Cut CBD MOU
- Unarmed Security contract
- American Rescue Plan Act funding (summer)



FY 21-22 Draft Operating Budget

	FY21-22 Preliminary Operations Budget (January)	FY21-22 Draft Operations Budget	\$ Change from FY21-22 Preliminary (January)	% Change from FY21-22 Preliminary (January)
REVENUES				
REIMBURSEMENTS	\$10,832,425	\$15,623,609	\$4,791,1984	44%
OPERATING REVENUES	\$15,363,499	\$13,590,921	-\$1,772,578	-12%
TRANSFERS	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	
TOTAL REVENUES	\$26,195,923	\$29,214,530	\$3,018,606	12%
EXPENSES				
ADMINISTRATION	\$2,493,568	\$2,876,224	\$382,656	15%
PARK	\$1,827,679	\$2,920,179	\$1,092,500	60%
TRANSIT CENTER	<u>\$21,874,676</u>	<u>\$23,418,127</u>	<u>\$1,543,450</u>	<u>7%</u>
TOTAL EXPENSES	\$26,195,923	\$29,214,530	\$3,018,606	12%

TRANSBAY JOINT POWERS AUTHORITY



FY 21-22 Draft Budget Operating Revenues

- Overall Increase of \$3.5 million from FY 20-21 Operating Budget
 - Federal Relief Funding +\$3.3 million
 - RM-2 Bridge Tolls +\$0.7 million
 - Retail Leases +\$0.2 million
 - Advertising, Sponsorships, DAS Fees -\$0.3 million
 - CBD Park Payments +\$0.4 million
 - Wayfinding Request +\$1.0 million
 - Other Sources +\$0.5 million
 - Operator Contributions -\$2.3 million
- Potential Changes
 - CBD Park Payments
 - Federal American Rescue Plan Act



FY 21-22 Draft Budget Operating Revenues

FY21-22 Draft Operating Budget	FY21-22 Preliminary Budget Projection	FY21-22 Draft Budget	Difference From Preliminary in \$'s	Difference From Preliminary in %'s
Beginning Reserves				
Emergency Reserve	500,000	500,000	0	0%
O&M Reserve	1,190,346	1,190,346	0	0%
Beginning Balance and Reserves	1,690,346	1,690,346	0	0%
Reimbursements				
Regional Measure 2	7,618,758	8,122,468	503,710	7%
Regional Measure 3	1,625,600	1,625,600	0	0%
Federal CRRSAA Grant	0	3,287,474	3,287,474	
Wayfinding Request	0	1,000,000	1,000,000	
Community Benefit District Park Payments	1,588,067	1,588,067	0	0%
Subtotal Reimbursements	10,832,425	15,623,609	4,791,184	44%
Revenues				
Lease and Use Payments	6,190,384	4,473,637	(1,716,747)	-28%
AC Transit (74%)	4,580,884	3,310,491	(1,270,393)	-28%
SF Municipal Transportation Agency (26%)	1,609,500	1,163,146	(446,354)	-28%
AC Transit (Bus Storage Facility)	560,000	560,000	0	0%
Other Operator Rents	223,314	323,314	100,000	45%
Naming Rights	3,278,181	3,278,181	0	0%
Transit Center Rental Retail Revenue	2,775,392	2,194,562	(580,830)	-21%
Transit Center Advertising	1,250,000	1,000,000	(250,000)	-20%
Transit Center Sponsorship / Events	220,000	220,000	0	0%
Neutral Host DAS Licensing Fees	125,000	500,000	375,000	300%
AC Transit Capital Contributions	550,000	550,000	0	0%
Miscellaneous	65,000	365,000	300,000	462%
Interest Earnings	126,227	126,227	(0)	0%
Subtotal Revenues	15,363,499	13,590,921	(1,772,578)	-12%
TOTAL RESOURCES	26,195,923	29,214,530	3,018,606	12%





FY 21-22 Draft Budget Operating Expenses

Planning for Recovery

- Maintenance/Janitorial/Utilities increasing by 15%
- TJPA Administrative expense shared across Transbay Program
- Wayfinding Improvements: \$1.3 million

Budgetary and Other Changes

- Separate Identification of Park Costs: \$2.9 million
- Capital Maintenance/Repairs/Replacements: \$0.5 million
- Contingency equal to RM-3: \$1.6 million
- Unarmed Security contract savings
- No budgeted transfer to O&M Reserve

Overall Increase of \$6.8 million vs. FY20-21



FY 21-22 Draft Budget Transit Center Operations

FY21-22 Draft Operating Buc	lget	FY21-22 Preliminary Budget Projection	FY21-22 Draft Budget	Difference From Preliminary in \$'s	Difference From Preliminary in %'s
<u>Expenses</u>					
ADMIN		2,493,568	2,876,224	382,656	15%
Asset Management Fee & Administration		1,783,753	1,591,556	(192,197)	-11%
Physical Security		6,279,071	7,988,670	1,709,599	27%
Security Systems		560,000	592,927	32,927	6%
Bus Storage Facility		560,000	560,000	0	0%
Transit Center General Maintenance		2,722,895	2,265,792	(457,103)	-17%
Transit Center Janitorial		2,133,807	1,282,050	(851,757)	-40%
Transit Center Utilities		1,640,647	1,580,128	(60,519)	-4%
Cybersecurity/IT		1,775,182	1,777,363	2,181	0%
Park Management Fee & Administration		433,000	613,153	180,153	42%
Park Programming		176,300	284,250	107,950	61%
Park General Maintenance		360,605	787,754	427,149	118%
Park Janitorial		244,496	719,150	474,654	194%
Park Utilities		513,278	315,872	(197,406)	-38%
Park Capital Maintenance / Repair / Replacement		100,000	200,000	100,000	100%
Capital Maintenance/ Repair/ Replacement		250,000	510,000	260,000	104%
Digital Content Management & Wayfinding Systems		602,000	602,000	0	0%
Wayfinding Enhancements		0	1,300,000	1,300,000	
Insurance		1,732,040	1,732,040	0	0%
Title VI and Translations		0	10,000	10,000	
Contingency		1,835,282	1,625,600	(209,682)	-11%
1	TOTAL EXPENSES	26,195,923	29,214,530	3,018,606	12%



FY 21-22 Draft Capital Budgets

FY 21-22 Draft Capital Budget- Resources

FY21-22 Draft Capital Budgets	Total	Phase 1	Phase 2	Tenant Improvements
TJPA Bond Proceeds	19,807,266			19,807,266
Proposition K San Francisco Sales Tax	3,994,557		3,994,557	
CFD Reimbursements	48,160,843	22,650,000	25,510,843	
Miscellaneous & Interest Income	369,000	50,000	269,000	50,000
Transit Center District Impact Fees-IPIC	9,000		9,000	
TOTAL RESOURCES	\$72,340,666	\$22,700,000	\$29,783,400	\$19,857,266



FY 21-22 Draft Capital Budget- Expenses

FY21-22 Draft Capital Budgets	Totals	Phase 1	Phase 2	Tenant Improvements
Salaries, Fringe	0.044.700		0.070.000	
Benefits, & Admin	3,344,768		2,978,903	365,865
Professional Services and				
Oversight	6,700,032	3,250,000	2,041,049	1,408,983
Engineering &			04 700 440	0 000 550
Design Services	28,047,001		24,763,448	3,283,553
Construction	32,683,822	19,450,000		13,233,822
Contingency /				
Reserve	1,565,043			1,565,043
TOTAL	\$72,340,666	\$22,700,000	\$29,783,400	\$19,857,266



FY 21-22 Draft Capital Budgets

Phase 1: \$22,700,000

- Capital expenses in two categories:
 - Professional, Specialized Services, and others: \$3.25M
 - Legal and Financial Services
 - Project Management/Project Controls
 - Claims Management
 - Dispute Resolution Assistance
- Construction Closeout: \$19.45M
 - 11 of 49 trade packages to be closed



FY 21-22 Draft Capital Budgets

Tenant Improvements: \$19,857,266

Continued Expenses

- TJPA Admin, Project Management and Commissions: \$5.1M
- Tenant Improvements Allowances: \$7.0M
- Landlord's Work / Base Building Construction: \$4.0M
- Base Building Misc / Contingency: \$2.2M
- Reserve Balance: \$1.6M



FY 21-22 Draft Capital Budgets

Phase 2: \$29,783,400

- TJPA Administrative Expense \$2.9M
 - New Positions to Support Advancement of DTX
- Professional Services \$2.0M
 - Financial Management
 - Legal Counsel
 - Real Estate Valuation
 - Economic Analysis
 - ROW
- Engineering and Design Services \$24.8M
 - FTA Project Development Activities
 - Program Management & Program Controls (PM/PC)
 - Downtown Rail Extension (DTX) project management
 - DTX Preliminary Engineering and Design
- Seeking Funding Commitments for Project Development



FY 21-22 Draft Debt Service Budget

FY 21-22 Draft Budget

Debt Service Budget: \$30,219,273

- Net Tax Increment pledged to TJPA 2020 Tax Allocation Bonds
- Scheduled principal and interest payments due October 1 and April 1
- Excess Net Tax Increment used for mandatory redemption of subordinate lien turbo bonds





Questions?



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