



Transbay Transit Center

TJPA

SBE Program Update TJPA Citizens Advisory Committee

Tuesday, April 7, 2015





Transbay Transit Center

Update re: Transbay Initiative

- 1. SBE Program Overview**
- 2. Transbay SBE Program – A National Model**
- 3. Utilization Update**



Transbay Transit Center

TRANSBAY TRANSIT CENTER

Small Business Enterprise Participation Program Overview

SAVE THESE DATES

Join us!



April 2, 2012, 3:00pm - 6:00pm, SBE/DBE Technical Assistance "Boot Camp"

Join us on Monday, April 2, 2012 from 3:00PM to 6:00PM at the MetroCenter for the SBE/DBE Technical Assistance "Boot Camp" for SBE/DBE contractor groups providing the contractual cost system and for the Underground Grounding (UGG) trade packages that will be issued in April 2012 for the "Shuttle" located at 150 Beale Street (at Howard Street) in San Francisco.

The SBE/DBE technical assistance "Boot Camp" will provide SBE/DBE contractor groups with valuable information, instruction and training on the basic qualification requirements for these two upcoming contracting opportunities. Technical assistance personnel will be on hand to provide one-on-one personalized service and answers to your questions regarding the qualification requirements.

April 9, 2012 3:00pm - 6:00pm, Pre-Bid Conference for Geothermal Loop and Underground Grounding (UGG)

On Monday, April 9, 2012 from 3:00PM to 6:00PM you are invited to attend a Pre-Bid Conference for the Geothermal Loop System (UGG) and the Underground Grounding (UGG). This event will take place in Conference Room 1001 located at 150 Beale Street at Howard Street in San Francisco. All Pre-Bid Conference attendees must bring identification. This Pre-Bid Conference will include the following:

- Project and Contract Opportunity Overview
- RFP Package Overview
- Networking with Potential Trade Contractors
- Technical Assistance and SBE/DBE Certification Information

Bid Documents Will Be Available Beginning April 2, 2012 at:
<http://transbaycenter.org/procurement> or <http://caltranscc.org>

Bid Documents To:
 Geothermal Loop Trade Package: Transbay@DOT.1@webcor-ohm.com
 Underground Grounding Trade Package: Transbay@DOT.2@webcor-ohm.com

U.S. Department of Transportation
Office of Small and Disadvantaged Business Utilization

BONDING EDUCATION PROGRAM
SMALL BUSINESSES BUILDING BIG

When: Workshop Start - April 18, 2012 at 4:00 PM to 7:00 PM
(April 18, 25, May 1, 8, 16, 23, 30; June 6)

Where: Metropolitan Transportation Commission
Joseph P. Bori MetroCenter
101 Eighth St
Oakland, CA 94607


Don't miss this opportunity to get the latest market information and advice your company needs to grow in this competitive industry!

Program Objectives:

The Bonding Education Program's goals are to educate small contractors about industry challenges and to assist participants in their efforts to obtain surety bonds, or increase their bonding capacity. The program offers unique workshops that apply to transportation-related businesses, but other small businesses will find it valuable as well. Participants will interact with service providers and bond producers, and learn how to conduct business with local, state and federal transportation agencies.

For more information and reservation, please contact:
Scott Leslie, Project Director, US DOT SBTRC
(916) 443-9957
sleslie@caltranscc.org

Presented by
The Surety & Fidelity Association of America



KW
Kwan Wo Ironworks Inc.

Contact: Florence Kong
Phone: 510-487-9628 Fax: 510-487-9698
Email: kwanwo@kwiron.com
Address: 1283 Springing Avenue, San Francisco, CA 94124
3308 Harper Street, Newark, CA 94544
Website: www.kwiron.com

PROFILE
Kwan Wo Ironworks Inc. has specialized in fabrication and installation of structural steel and miscellaneous steel for nineteen years. We are an MBE, DBE, SBE, SBA, LBE, and ASBC Fabricator and Erector certified firm, and have an excellent track record in providing on-schedule service for all our clients.

SERVICES
Structural steel
Miscellaneous metals
Stairs
Stainless steel
Metal jacking

BUSINESS INFO
CA Contractor License #: 643621
Years in Business: 20 Years
Total Employees: 70
Ironworkers Local Union 377/278
DMR: 0.66

CERTIFICATIONS, LICENSES & INSURANCE
• SBE • LBE • DBE • MBE • SBA LBE
• ASBC Certified Fabricator and Erector
• A • B • C • D • E
• B • E • S • Performance Bond • Payment Bond • Workers Comp • General Liability • Automobile

CLIENTS
OSDP Children North Beach Campus
Heritage High School
LJNH, Building 33
Mission Mill Renovation
Napa Valley Library & Learning Resources Center
OSDD - Downtown Educational Complex
Saint Mary's Catholic School & Center
Santa Rosa Junior College Culinary Arts Center
USDC Parker "C" Residence
Walnut Creek Library
Washington Hospital

CLIENTS
Boris Land Lathie, Inc.
Brown Construction
Webcor Builders
Westfield LLC, Regional Construction Office
Edge Development, Inc.
Turner Construction
Hermes Contractors, Inc.
Brown Construction, Inc.
DRI Construction, Inc.
West Bay Builders, Inc.
Sveraman Builders





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SBE PROGRAM OVERVIEW

SBE PROGRAM CERTIFICATIONS



Disadvantaged Business
Enterprise



Small Business
Enterprise



Local Business
Enterprise



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SBE PROGRAM OVERVIEW

Going “Beyond Good Faith”

Expressions of Interest (EOI)

- Company/Contact Information
- Services
- NAICS/Work Codes
- Certifications
- Insurance/Bonding
- Project Profile
- References/Licenses

TRANSBAY TRANSIT CENTER
EXPRESSION OF INTEREST (EOI) FORM
TRADE PACKAGE TG06.0 BELOW GRADE
WEBCOR/OBAYASHI JOINT VENTURE

COMPANY INFORMATION

Company Name:

Address (city, state):

zip:

Phone:

Fax:

Website:

CONTACT INFORMATION

Name:

E-mail:

Total Employees:

Contractor License No.:

LIST OF SERVICES YOUR COMPANY PROVIDES

Services 1:

Services 2:

Services 3:



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SBE PROGRAM OVERVIEW

Going “Beyond Good Faith”

Company Line Card

- Company/Contact Information
- Past Project
- Clients
- Certifications/Licenses
- Insurance/Bonding
- Project Profile
- References
- Specialized Construction Info

Kwan Wo Ironworks Inc.
Contact: Florence Kong
Phone: 510-487-9628 Fax: 510-487-9698
Email: florencek@kwanwo.com
Address: 1383 Armstrong Avenue, San Francisco, CA 94124
31628 Hayman Street, Hayward, CA 94544
Website: www.kwanwo.com

PROFILE
Kwan Wo Ironworks Inc. has specialized in fabrication and installation of structural steel and miscellaneous steel for nineteen years. We are an MBE, WBE, DBE, SBE, SBA-LBE, and AISC Fabricator and Erector certified firm, and have an excellent track record in providing on schedule service for all our clients.

SERVICES
Structural steel
Miscellaneous metals
Stairs
Stainless steel
Metal decking

BUSINESS INFO
CA Contractor license #: 643621
Years in Business: 20 Years
Total Employees: 70
Ironworkers Local Union 377/378
EMR: 0.86

CERTIFICATIONS, LICENSES & INSURANCE
■ SBE ■ UDBE ■ DBE ■ LBE ■ M/WBE ■ SBA-LBE
■ AISC Certified Fabricator and Erector
■ A ■ B ■ C23 ■ C51
■ Bid Bond ■ Performance Bond ■ Payment Bond ■ Workers Comp ■ General Liability ■ Automobile

PROJECTS
CCSF Chinatown North Beach Campus
Heritage High School
LBHL Building 33
Metreon Mall Renovation
Napa Valley Library & Learning Resources Center
OUSD - Downtown Educational Complex
Saint Mary's Catholic School & Center
Santa Rosa Junior College Culinary Arts Center
UCSC Porter 'A' Residence
Walnut Creek Library
Washington Hospital

CLIENTS
Bovis Lend Lease, Inc.
Lathrop Construction
Webcor Builders
Westfield LLC, Regional Construction Office
Edge Development Inc.
Turner Construction
Herrero Contractors, Inc.
Brown Construction, Inc.
DPR Construction, Inc.
West Bay Builders, Inc.
Swinerton Builders



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SBE PROGRAM OVERVIEW

Chambers of Commerce and Unions



Actively working with **72** Chamber of Commerce organizations throughout Bay Area



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SBE PROGRAM OVERVIEW

Specific Examples:

Women Construction Owners & Executives

Mentor/Protégé

San Francisco African American Chamber of Commerce

EOI Workshop and Line Cards

Asian American Contractors Association

Teaming Workshop

Golden Gate Business Association

Technical Assistance/Procurement Workshop



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Transbay Veterans Initiative Update





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SBE PROGRAM OVERVIEW

LGBT Business Outreach

- First in the nation
- 8 Outreach Partners
- Lt. Governor Gavin Newsom
- San Francisco Supervisor
- U.S. SBA Deputy Administrator Eugene Cornelius



LGBT Business Outreach - Outcomes

- First-Ever LGBT BE Appointed to City's LBE Advisory Council
- City of San Francisco now allows LGBT owned businesses to self-identify in the LBE Certification Program
- SFO \$4.3B Capital Program Now Includes Outreach to LGBT Businesses
- AB1678 – \$8.5B Public Utilities in CA





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A NATIONAL MODEL

**President Barack Obama Cabinet Member
Maria Contreras-Sweet, Administrator
*United States Small Business Administration***





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A NATIONAL MODEL





Transbay Transit Center

MEASURABLE SUCCESS

Detailed Monthly Progress Reports

Order #	Name of Firm (Including Prime, s, s, and Jointures)	DBE/ SBE (Y/N)	Portion of Work (%)	Contract Amount (\$)	Amount of Change Orders to Date (\$)	Amount + Change Orders (D+E) (\$)	Current SBE Awarded Percentage	Current Awarded SBE Contract Amount	Amount Invoiced This Period (\$)	Invoiced Awaiting Payment (\$)	Amount Paid to Date (\$)	Total SBE Paid to Date	Percentage of SBE Paid to Date (Prime total Only)	Total Retention to Date (\$)	Total Billed to Date	Percent Complete to Date	Total SBE Billed to Date
	Webcor (Obayashi Joint	N	14.09%	\$18,135,785.62	#####	\$39,114,680.33	0.00%	\$0.00	\$884,419.24	\$1,359,592.09	\$25,085,086.74	\$0.00	0.00%	\$360,112.63	\$28,289,210.70	72.32%	\$0.00
	Transworld Construction, Inc.	Y	0.19%	\$488,540.00	\$29,435.90	\$517,975.90	100.00%	\$517,975.90	\$8,550.00	\$26,936.64	\$456,002.56	\$455,002.56		\$26,486.65	\$517,975.85	100.00%	\$517,975.8
19.1	Yum's Mechanical	Y	0.02%	\$52,000.00	\$0.00	\$52,000.00	100.00%	\$52,000.00	\$0.00	\$2,600.00	\$46,800.00	\$45,600.00		\$2,600.00	\$52,000.00	100.00%	\$52,000.00
19.1	Bannan Construction	Y	0.03%	\$86,000.00	\$0.00	\$86,000.00	100.00%	\$86,000.00	\$0.00	\$4,400.00	\$79,200.00	\$79,200.00		\$4,400.00	\$86,000.00	100.00%	\$86,000.00
19.1	Westech Roofing	Y	0.03%	\$11,757.00	\$0.00	\$11,757.00	100.00%	\$11,757.00	\$0.00	\$0.00	\$11,757.00	\$11,757.00		\$0.00	\$11,757.00	100.00%	\$11,757.00
19.1	European Paving Design	Y	0.01%	\$23,161.00	\$0.00	\$23,161.00	100.00%	\$23,161.00	\$0.00	\$1,159.06	\$20,862.90	\$20,862.90		\$1,159.06	\$23,161.01	100.00%	\$23,161.01
	TG19.1 Total		0.25%	\$663,478.00	\$29,435.90	\$692,913.90	100.00%	\$692,913.90	\$8,550.00	\$35,095.70	\$614,622.46	\$614,622.46	100.00%	\$34,645.70	\$692,913.86	100.00%	\$692,913.8
	Albe Construction Services - VEN	Y	0.01%	\$25,000.00	\$0.00	\$25,000.00	100.00%	\$25,000.00	\$0.00	\$0.00	\$17,462.00	\$17,462.00		\$0.00	\$17,462.00	69.85%	\$17,462.00
03	ABSL Construction - VEN	N	0.00%	\$5,500.00	\$0.00	\$5,500.00	100.00%	\$5,500.00	\$0.00	\$0.00	\$5,500.00	\$5,500.00		\$0.00	\$5,500.00	100.00%	\$5,500.00
03	Adams Security Consultants Inc - VEN	Y	0.01%	\$29,074.00	\$0.00	\$29,074.00	100.00%	\$29,074.00	\$0.00	\$0.00	\$24,647.55	\$24,647.55		\$0.00	\$24,647.55	71.34%	\$24,647.5
03	Analysts & Solutions Consultants - SUB	Y	0.11%	\$74,891.40	\$0.00	\$74,891.40	100.00%	\$74,891.40	\$0.00	\$0.00	\$74,726.38	\$74,726.38		\$0.00	\$74,726.38	99.77%	\$74,726.38
03	Anderson Drilling - SUB	Y	0.57%	\$196,063.60	\$0.00	\$196,063.60	100.00%	\$196,063.60	\$0.00	\$0.00	\$175,854.48	\$175,854.48		\$0.00	\$175,854.48	89.00%	\$175,854.48
03	Anderson Drilling - SUB	Y	0.57%	\$196,063.60	\$0.00	\$196,063.60	100.00%	\$196,063.60	\$0.00	\$0.00	\$175,854.48	\$175,854.48		\$0.00	\$175,854.48	89.00%	\$175,854.48
03	Anderson Drilling - SUB	Y	0.57%	\$196,063.60	\$0.00	\$196,063.60	100.00%	\$196,063.60	\$0.00	\$0.00	\$175,854.48	\$175,854.48		\$0.00	\$175,854.48	89.00%	\$175,854.48
03	Art's Concrete Service, Inc. - SUB	N	0.07%	\$1,260.00	\$0.00	\$1,260.00	100.00%	\$1,260.00	\$0.00	\$0.00	\$1,260.00	\$1,260.00		\$0.00	\$1,260.00	100.00%	\$1,260.00
03	Associated Concrete Pumping - VEN	Y	0.03%	\$246,612.00	\$0.00	\$246,612.00	100.00%	\$246,612.00	\$0.00	\$0.00	\$200,000.00	\$200,000.00		\$0.00	\$200,000.00	81.00%	\$200,000.00
03	Bass Electric - SUB	Y	0.03%	\$14,506,890.00	\$14,524,242.02	\$39,031,053.02	100.00%	\$39,031,053.02	\$0.00	\$0.00	\$10,000.00	\$10,000.00		\$0.00	\$10,000.00	25.62%	\$10,000.00
03	Berco, Inc. - SUB	Y	14.06%	\$10,000.00	\$0.00	\$10,000.00	100.00%	\$10,000.00	\$0.00	\$0.00	\$15,000.00	\$15,000.00		\$0.00	\$15,000.00	150.00%	\$15,000.00
03	Business Development, Inc. - SUB	Y	0.00%	\$25,000.00	\$0.00	\$25,000.00	100.00%	\$25,000.00	\$0.00	\$0.00	\$25,000.00	\$25,000.00		\$0.00	\$25,000.00	100.00%	\$25,000.00
03	Cable Movers, Inc. - VENDOR	Y	0.01%	\$25,000.00	\$0.00	\$25,000.00	100.00%	\$25,000.00	\$0.00	\$0.00	\$25,000.00	\$25,000.00		\$0.00	\$25,000.00	100.00%	\$25,000.00
03	Callego Protective Services, Inc. - VEN	Y	0.07%	\$85,993.00	\$0.00	\$85,993.00	100.00%	\$85,993.00	\$0.00	\$0.00	\$82,959.46	\$82,959.46		\$0.00	\$82,959.46	96.51%	\$82,959.46



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MEASURABLE SUCCESS

Construction Utilization Goal:
17%





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TRANSBAY SBE-BY THE NUMBERS

258,427,637



■ DBE-SBE Awards ■ Total

155,123,354

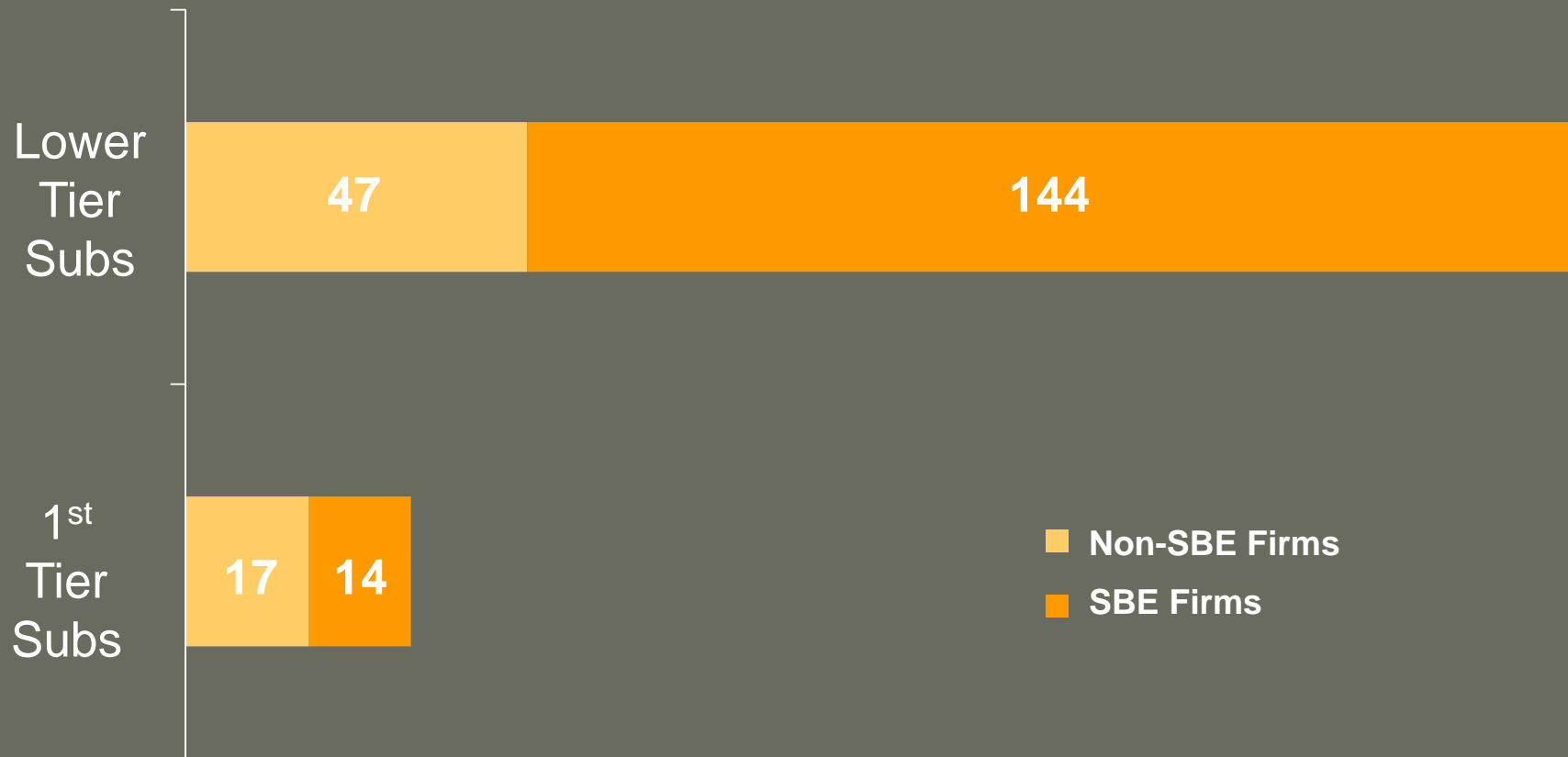


■ DBE-SBE Payments ■ Total



Transbay Transit Center

SBE Contractors-Construction



■ Non-SBE Firms
■ SBE Firms



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SBE Program Update

Thank You!

