

Bay Area Transportation Construction Projects Technical Training Event



You Are Invited! The Bay Area Transportation **Business Outreach Committee (BOC)** (the goal of the BOC is to assist small disadvantaged and local firms in doing business with Bay Area transportation agencies) invites you to:

Responding to an Invitation For Bid (IFB)

Learn the techniques of putting together responsive bids and how to market your small business as a prime or subcontractor

Session 1

Presented by:

Carol Bowyer
Senior Counselor/Instructor
The Federal Technology Center

- Understanding the bid package
- What are the key elements of bid formats
- Identifying pre-bid conference requirements
- Understanding insurance, bonding, and wage determinations

Session 2

Presented by:

Dan Wheeler
Business Development Manager
with **Elena Anaya**
Community Affairs Director
Turner Construction

- Explain the basic concepts of estimating and bidding
- Describe the process of procuring subcontractors
- Tips on marketing to prime contractors

Don't miss this opportunity to join us & learn important techniques for putting together responsive bids! Register early, seating is limited!

Tuesday, April 26, 2011
8:30 a.m. to 12:30 p.m.

Transbay Joint Powers Authority
201 Mission Street, Suite 2100
San Francisco, CA

(see attached directions to the TJPA offices)

To register, please return the attached form by fax or email:
Fax: (415) 597-4615 • Email: ephillips@transbaycenter.org



**Business Outreach
Committee**
c/o Transbay Joint Powers
Authority
201 Mission St., Suite 2100
San Francisco, CA 94105
More Info: (415) 597-4620
www.transbaycenter.org

BOC Registration and Business Profile Form



Business Information		
Name of Company:		
Contact Name(s):		
Address:		
City:	State:	ZIP:
Phone:	Email:	
Website:		
How many years has the firm been in business?		
How many years of experience do you have in the construction industry?		
Is the firm a subsidiary or affiliate of another firm? <input type="checkbox"/> Yes <input type="checkbox"/> No		
Parent/Affiliate Company Name(s):	Describe Relationship:	

Service Information
<i>Please describe the type(s) of work your firm provides and NAICS codes:</i>

Industry and Bonding Information	
Contractor Licenses: License #	Class
Bonding Company Name:	
What is your firm's bonding range? \$	Single Project \$ Aggregate (all projects)

Project History
<i>Please describe your three largest projects over the past five years, including values</i>
1.
2.
3.

Projects of Interest	
<i>Please identify the size of construction projects your firm is interested in performing (check all boxes that apply):</i>	
Small construction projects less than \$50,000 <input type="checkbox"/>	Projects \$500,001 - \$1,000,000 <input type="checkbox"/>
Projects between \$50,001 - \$100,000 <input type="checkbox"/>	Projects \$1,000,001 - \$3,000,000 <input type="checkbox"/>
Projects between \$100,001 - \$500,000 <input type="checkbox"/>	Projects greater than \$3,000,000 <input type="checkbox"/>
<i>Please list Counties in which your firm is willing to perform:</i>	

To register for the BOC Construction Technical Training Event, please return this form to Eddie Phillips via email at ephillips@transbaycenter.org or fax (415) 597-4615. Thank you and we look forward to seeing you at the TJPA (201 Mission St., Suite 2100 San Francisco, CA 94105) from 8:30 a.m. – 12:30 p.m. on April 26, 2011!



DIRECTIONS

201 Mission Street is between Main & Beale Streets, three blocks from The Embarcadero. When you enter the building, check in with the security guard for a visitor badge and take the escalator up to the second floor to access the elevator banks. The TJPA is located in Suite 2100 on the 21st floor.

Public Transportation (visit <http://www.511.org> for door-to-door transit directions):

- *From MUNI/BART:* Take MUNI Metro or BART to the Embarcadero Station. Exit the station and walk one block south, on either Main or Beale, to Mission Street.
- *From the Transbay Temporary Terminal:* Exit the Temporary Terminal onto Beale Street, turn right heading north towards Mission Street. 201 Mission Street is at the intersection of Mission and Beale Streets.
- *From the San Francisco Ferry Building:* Exit the Ferry Building and cross the Embarcadero. Turn left to walk south to Mission Street. Turn right on Mission and walk three blocks west to 201 Mission.

Driving Directions

- *From the North Bay:* US 101-South to San Francisco, Right on Van Ness Avenue, Left on Broadway Street, through Broadway Tunnel, Right on The Embarcadero, Right on Mission Street.
- *From the East Bay:* I 80-West to San Francisco Harrison Street exit onto Fremont Street heading north, Right on Mission Street.
- *From the South Bay:* From US 101-North, merge onto I 80-North toward Port of San Francisco, take the exit on the left, merge onto King Street, which becomes The Embarcadero, Left on Mission Street.

Paid Area Parking Lots (Rates Vary)

- **Ace Parking, 201 Mission Street**
The parking lot is located directly behind the 201 Mission Street building, and the entrance is in the 200 block of Howard Street, between Beale and Main Streets.
- **123 Mission Street Building Garage**
The parking garage is located at the 123 Mission Street building, and the entrance is from Main Street at the corner of Mission Street, between Howard and Mission Streets.
- **Ampco System Parking, 120 Howard Street**
The parking garage is located at 120 Howard Street, and the entrance is on Howard Street, between Spear and Main Streets.