



Sponsorship RFP

February 12, 2015

Transbay Transit Center







Objective

- This RFP seeks proposals from corporations, philanthropic foundations, individuals, families, and other entities for Sponsorship of all or part of the Transbay Transit Center.
- Offers the right to name the Transbay Transit Center and/or its component facilities, equipment, and services for a set term.
- The selected sponsor or sponsors will have unparalleled opportunities to reach millions of transit riders, retail and restaurant patrons, workers, residents, and tourists in the new heart of downtown.
- TJPA's primary objective is to secure additional funding to assist in completing this landmark project.

Minimum Terms

Full Sponsorship - The minimum term for Full Sponsorship of the entire Transbay Transit Center (including the Rooftop Park, Grand Hall, Park Amphitheater, public art installations, information technology, and all other components) will be 10 years.

Component Sponsorship - The minimum term for all components will be <u>5 years</u>, with the exception of the Transit Center Building and the Rooftop Park, which will be <u>10 years</u>.

Right of First Refusal - Following the initial term, the sponsoring entity(ies) will be granted a right of first refusal for an additional term, the duration of which will be subject to negotiation with the TJPA.

Payment Options

A Respondent may propose up to three different schedules to pay for a Sponsorship opportunity:

- (1) Lump-Sum Payment a lump-sum payment on the effective date of the Sponsorship agreement in June 2015;
- (2) *Installment Payments* a payment in five equal installments six-months apart, the first in June 2015 and the last in June 2017; or
- (3) **Extended Payment** payments on a schedule and in amounts proposed by respondent, that may include Lump-Sum Payment in June 2015, Installment Payments from June 2015 through June 2017, and/or later payments.



Transbay Transit Center Sponsorship Opportunities

Transbay Transit Center

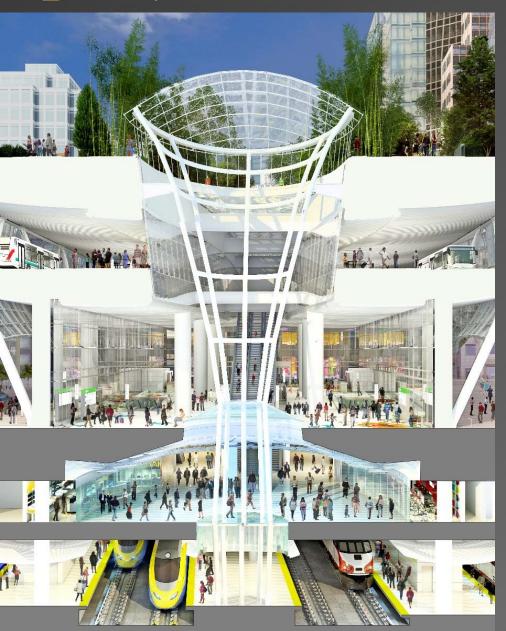




Component Sponsorship Opportunities



Component Sponsorship



Transit Center Building

Rooftop Park

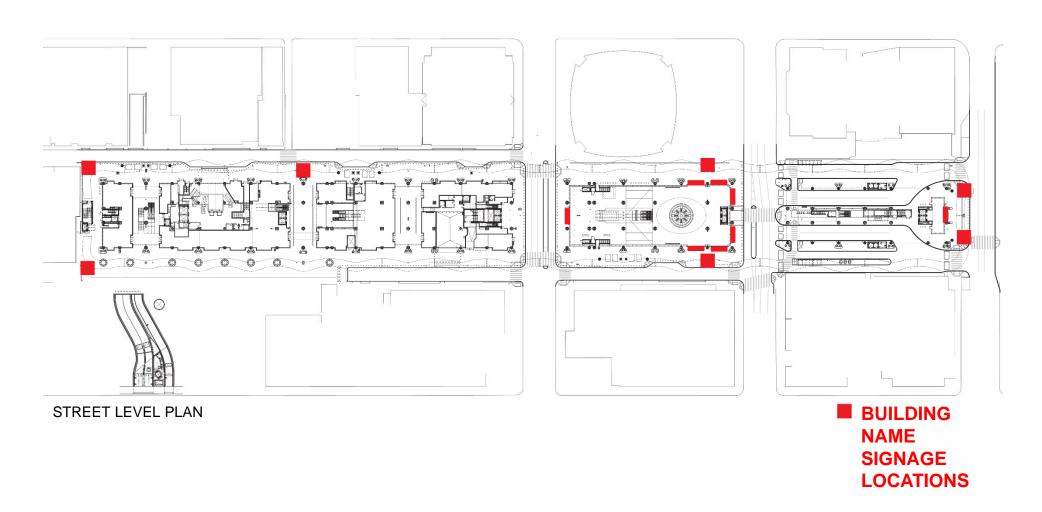
Park Amphitheater
Park Main Plaza
Park Children's Playground
Park Gardens (13)

Grand Hall
Main Digital Schedule Board
Beale Street Lobby

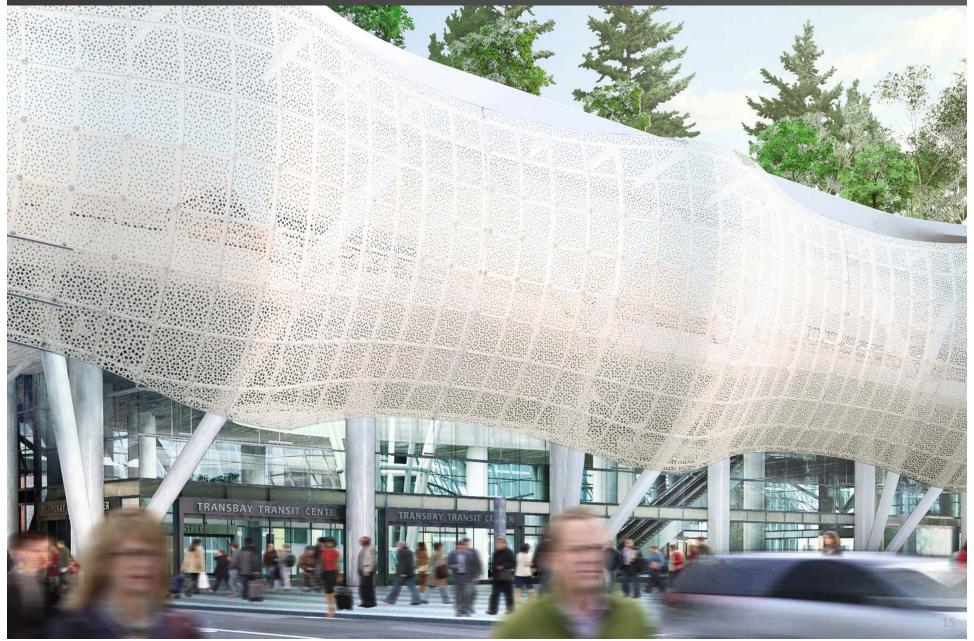
Public Art Installations (5)

Bicycle Facilities
Official Wi-Fi Partnership

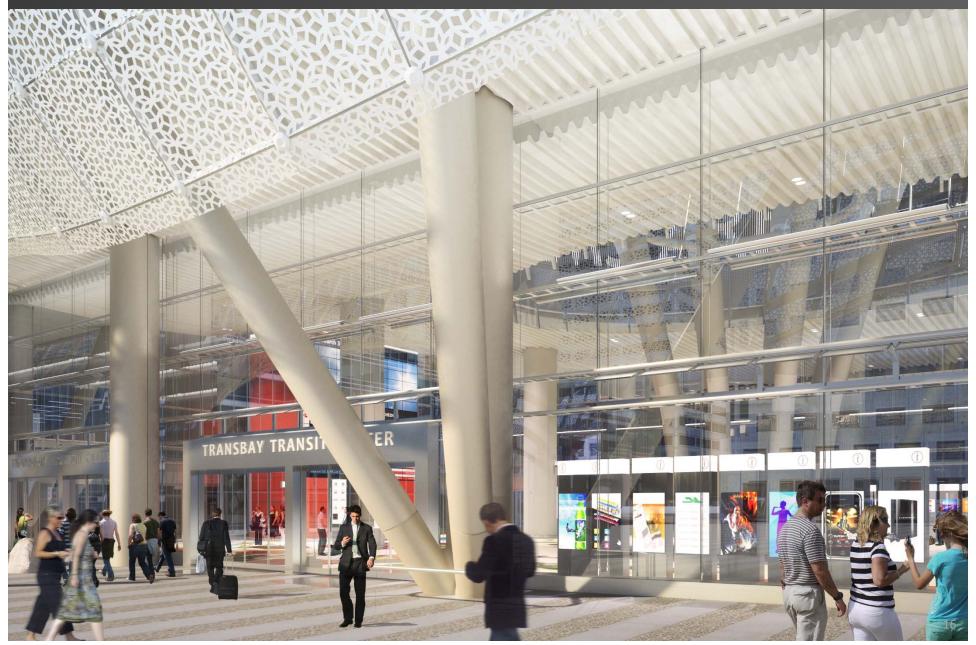


















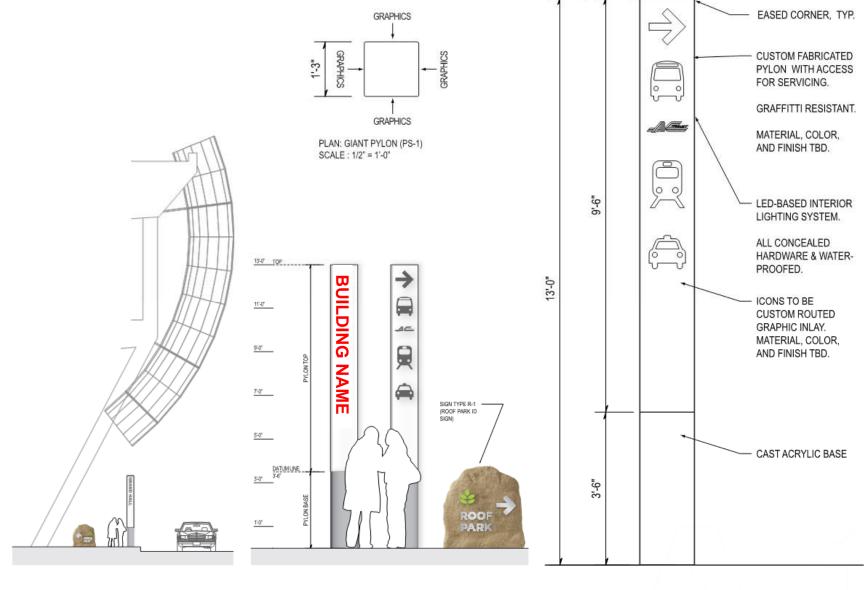






Transbay Transit Center

Transit Center Building

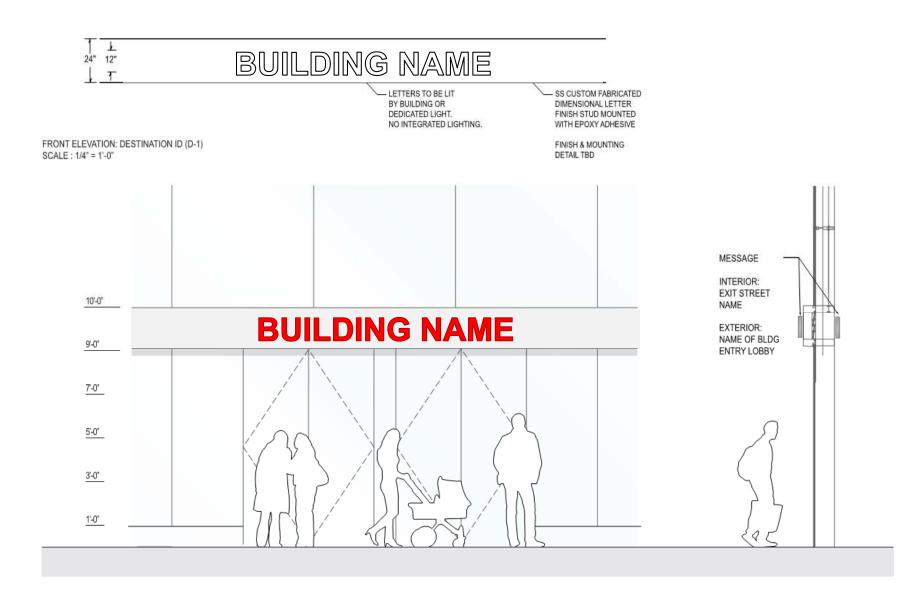


ELEVATION: GIANT PYLON (PS-1) & ROOF PARK ID (R-1) SCALE: 1/16" = 1'-0"

SKETCH: GIANT PYLON (PS-1) & ROOF PARK ID (R-1) SCALE: 1/2" = 1'-0"

FRONT ELEVATION : GIANT PYLON (PS-1) SCALE : 1/2" = 1'-0"



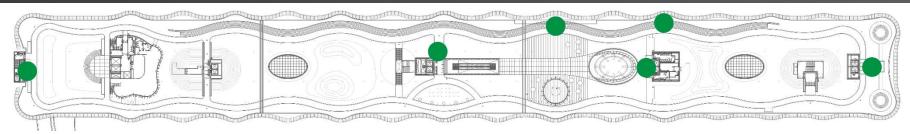


SKETCH: DESTINATION ID (D-1)

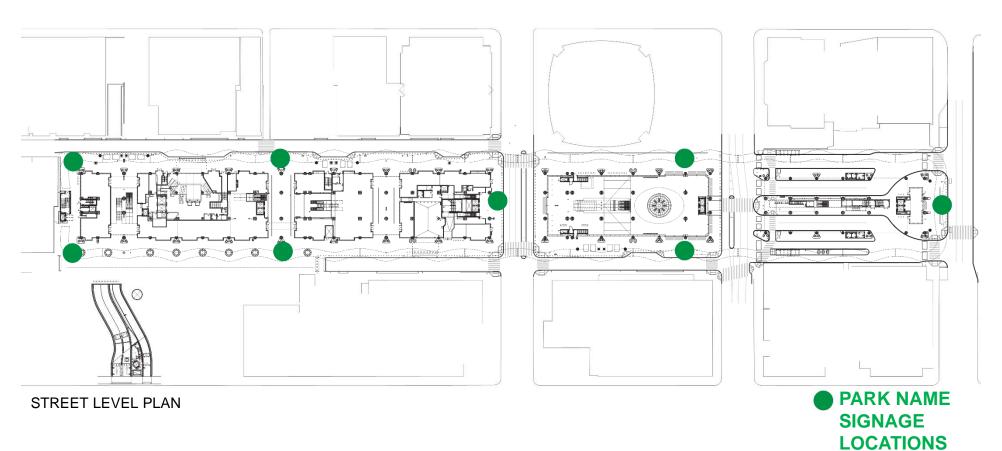
SCALE: 1/4" = 1'-0"

Transbay Transit Center

Rooftop Park

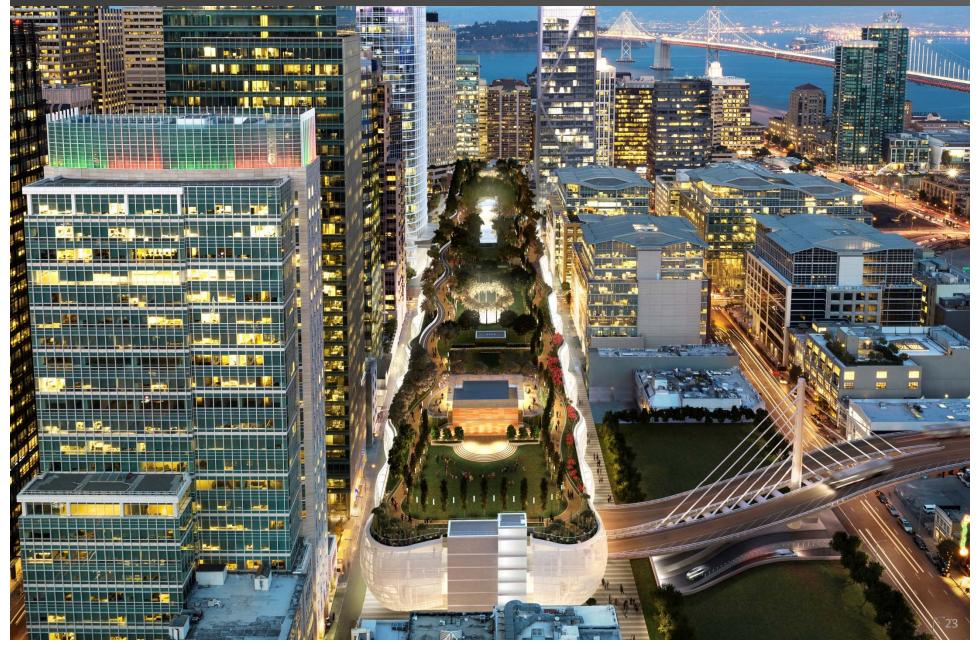


PARK LEVEL PLAN



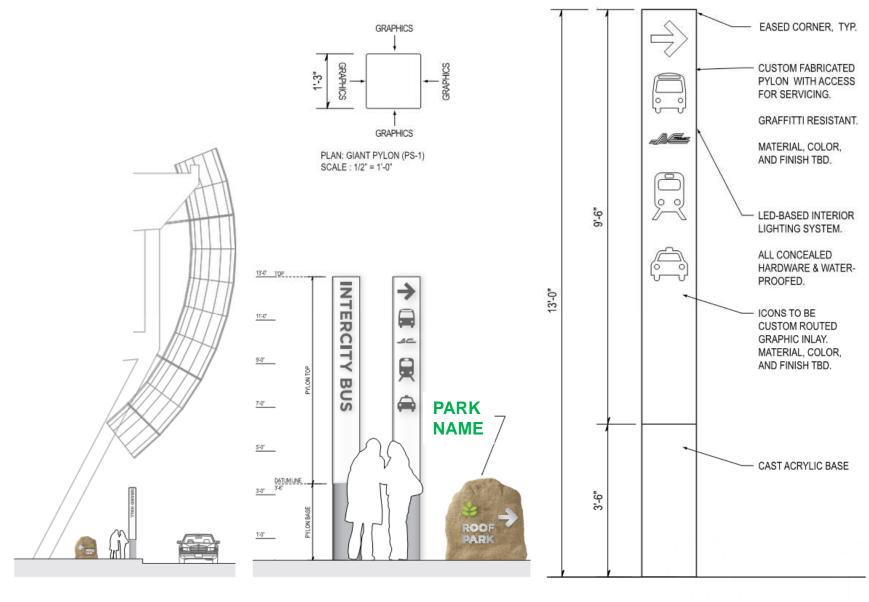


Rooftop Park



Transbay Transit Center

Rooftop Park



ELEVATION: GIANT PYLON (PS-1) & ROOF PARK ID (R-1) SCALE: 1/16" = 1'-0"

SKETCH: GIANT PYLON (PS-1) & ROOF PARK ID (R-1) SCALE: 1/2" = 1'-0"

FRONT ELEVATION : GIANT PYLON (PS-1) SCALE : 1/2" = 1'-0"



Millennium Park, Chicago



Transbay Transit Center

Offshore Park, New York City



Sponsor Barry Diller to provide \$130M to build a 2.4-acre park and cover operating expenses for 20 years.





Park Amphitheater





Park Main Plaza





Park Children's Playground



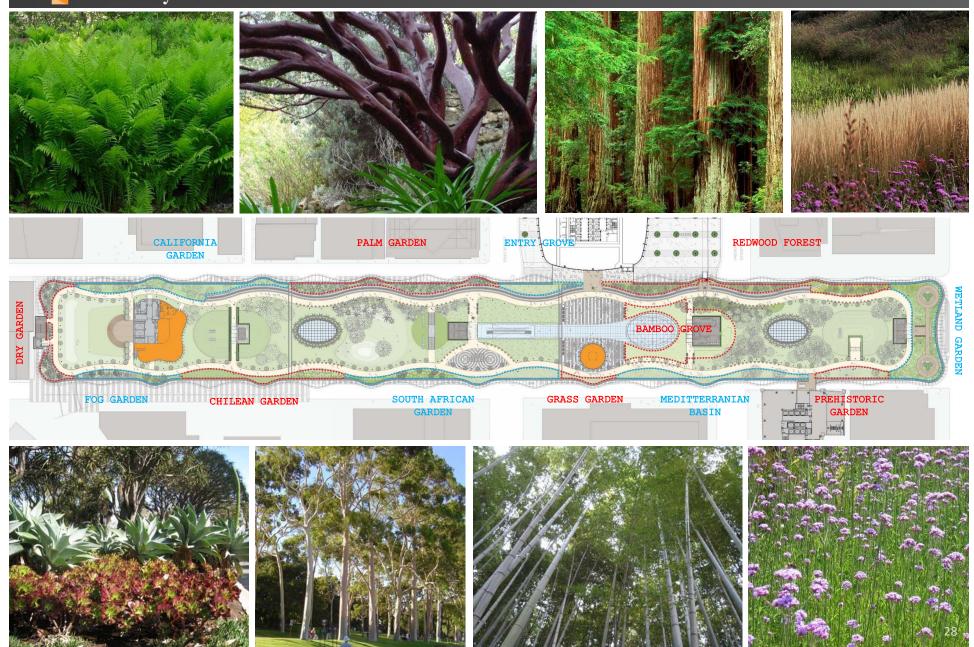


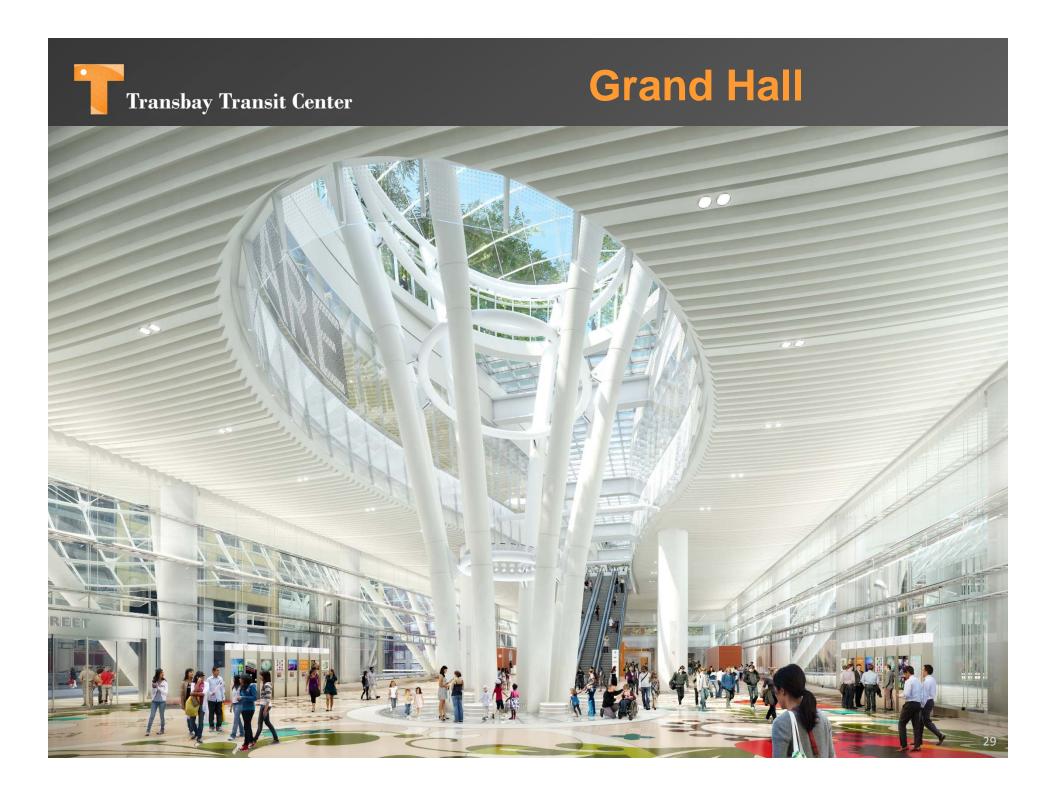




Transbay Transit Center

Park Gardens







Grand Hall





Main Digital Schedule Board





Beale Street Lobby





Public Art Installation



Julie Chang
Jenny Holzer
Jamie Carpenter
Ned Kahn
Tim Hawkinson



Julie Chang





Jenny Holzer





Jamie Carpenter





Ned Kahn



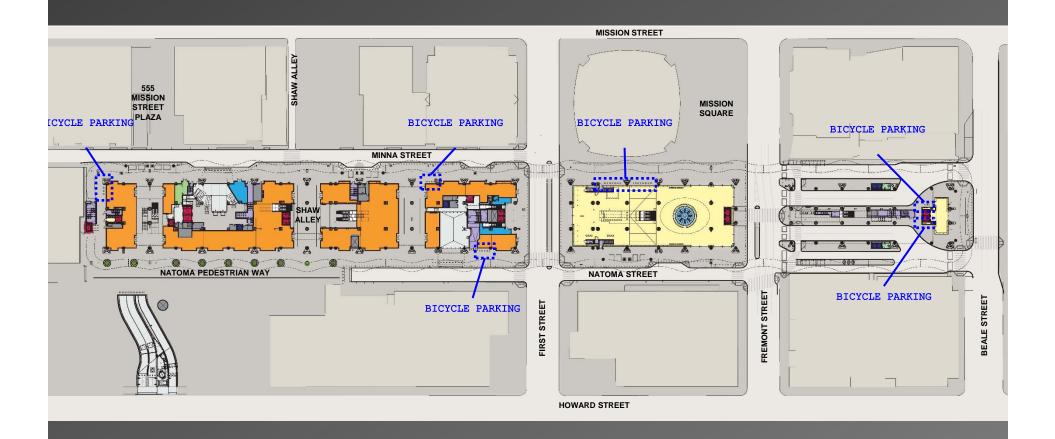


Tim Hawkinson





Bicycle Facilities





Official Wi-Fi Partnership

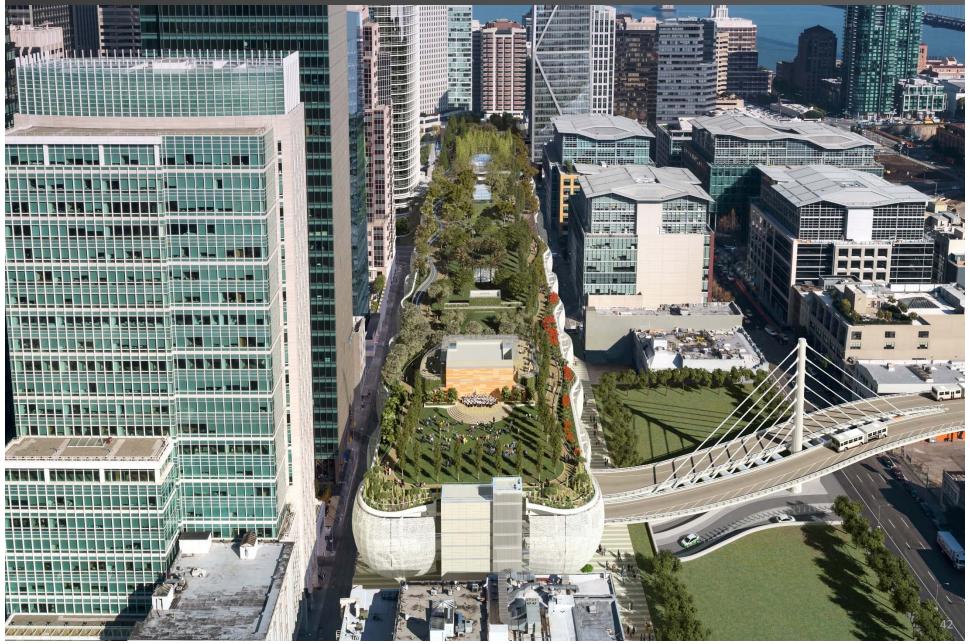




Full Sponsorship Opportunity



Full Sponsorship



Transbay Transit Center

Full Sponsorship





Selection Criteria

Financial Proposal 75 points

Profile of Respondent 15 points

Full Sponsorship, Station, and/or Park named for significant cultural or historical figure

10 points

Maximum Total Score 100 points



Advertising Policy: Objectives

- Maximize revenue for the Transbay Program. The class and consumer friendliness of Advertising directly relates to the goal of maximizing revenue.
- **Promote the Transbay Program** and ridership on the public transportation systems that partner with the TJPA.
- Maintain a safe and welcoming environment for passengers, particularly minors, using TJPA property and riding the public transportation systems that use TJPA property by encouraging a minimum level of decorum.
- Maintain the TJPA's position of neutrality on issues not directly related to the Transbay Program.
- Not promote illegal activity.

Transbay Transit Center

Advertising Policy: Restrictions

Advertising *shall not*:

- (1) concern a political campaign or candidate, ballot measure, initiative, or other legislation;
- (2) contain false, misleading, or deceptive commercial speech;
- (3) contain profanity;
- (4) be libelous, slanderous, or defamatory;
- (5) contain nude, obscene, or pornographic images, by community standards;
- (6) advocate or promote the use of illegal goods or services, or unlawful conduct;
- (7) depict graphic violence;
- (8) contain or use a graffiti style to convey a message;
- (9) infringe on any copyright, trademark, or other protected intellectual property;
- (10) demean or disparage an individual or group;
- (11) conflict with the requirements of the TJPA's funding partners, including the US Department of Transportation, or any applicable federal, state, or local law;
- (12) contain, imply, or declare an endorsement by the TJPA, except as expressly permitted by the TJPA.



Key Dates

 RFP Issued 	February 19, 2015
--------------------------------	-------------------

•	Pre-Subm	ission I	nformation S	Session	March 3, 2015
	I IC-Jubii	II SSIVII I	momation (JUSSIUII	Ivial GII J, ZU IJ

- Submission of Questions
 March 10, 2015
- Response to Questions
 March 17, 2015
- Sponsorship Proposals Due March 26, 2015
- Sponsorship Agreements Negotiated
 and Approved
 June 11, 2015



Questions?

